

# Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Heath

### Single-Family Properties

| Key Metrics                              | December |      |          | Year to Date |           |         |
|--|----------|------|----------|--------------|-----------|---------|
|  | 2018     | 2019 | + / -    | 2018         | 2019      | + / -   |
| Pending Sales                            | 1        | 3    | + 200.0% | 8            | 11        | + 37.5% |
| Closed Sales                             | 1        | 0    | - 100.0% | 7            | 10        | + 42.9% |
| Median Sales Price*                      | \$88,000 | \$0  | - 100.0% | \$180,000    | \$145,000 | - 19.4% |
| Inventory of Homes for Sale              | 9        | 4    | - 55.6%  | --           | --        | --      |
| Months Supply of Inventory               | 7.7      | 2.0  | - 74.0%  | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 175      | 0    | - 100.0% | 88           | 109       | + 23.9% |
| Percent of Original List Price Received* | 73.9%    | 0.0% | - 100.0% | 89.3%        | 93.5%     | + 4.7%  |
| New Listings                             | 4        | 1    | - 75.0%  | 20           | 15        | - 25.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

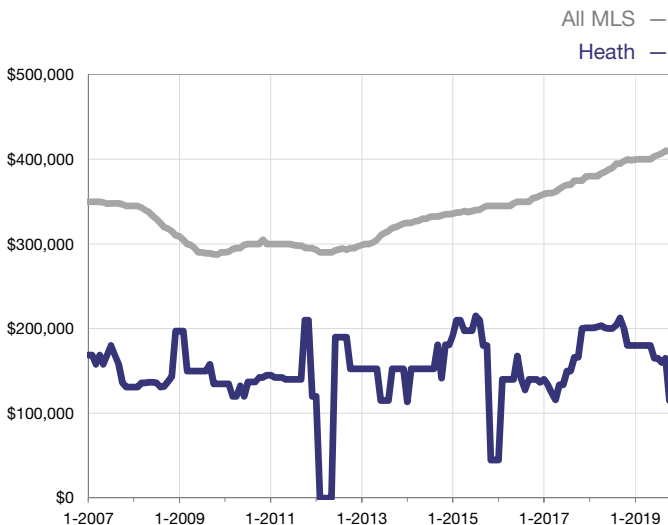
### Condominium Properties

| Key Metrics                              | December |      |       | Year to Date |      |       |
|--|----------|------|-------|--------------|------|-------|
|  | 2018     | 2019 | + / - | 2018         | 2019 | + / - |
| Pending Sales                            | 0        | 0    | --    | 0            | 0    | --    |
| Closed Sales                             | 0        | 0    | --    | 0            | 0    | --    |
| Median Sales Price*                      | \$0      | \$0  | --    | \$0          | \$0  | --    |
| Inventory of Homes for Sale              | 0        | 0    | --    | --           | --   | --    |
| Months Supply of Inventory               | 0.0      | 0.0  | --    | --           | --   | --    |
| Cumulative Days on Market Until Sale     | 0        | 0    | --    | 0            | 0    | --    |
| Percent of Original List Price Received* | 0.0%     | 0.0% | --    | 0.0%         | 0.0% | --    |
| New Listings                             | 0        | 0    | --    | 0            | 0    | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

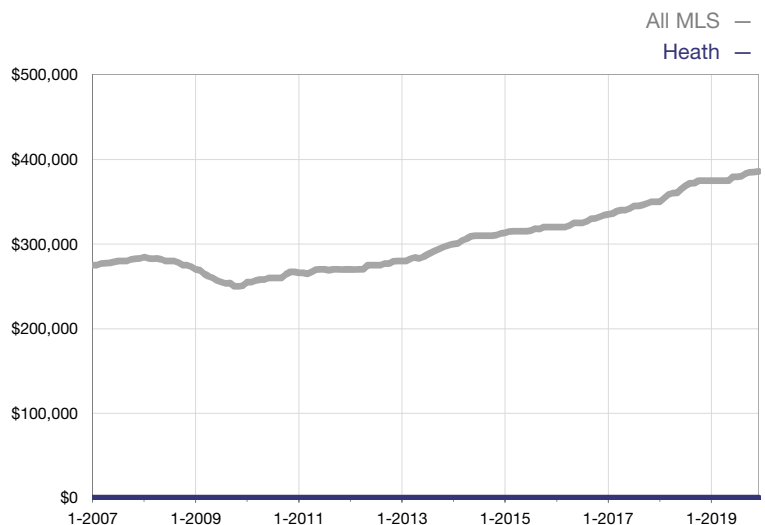
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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