

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lee

Single-Family Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	7	11	+ 57.1%	27	37	+ 37.0%
Closed Sales	3	6	+ 100.0%	17	20	+ 17.6%
Median Sales Price*	\$299,000	\$240,500	- 19.6%	\$255,000	\$226,250	- 11.3%
Inventory of Homes for Sale	29	27	- 6.9%	--	--	--
Months Supply of Inventory	7.0	5.8	- 17.1%	--	--	--
Cumulative Days on Market Until Sale	7	49	+ 600.0%	83	75	- 9.6%
Percent of Original List Price Received*	98.2%	96.3%	- 1.9%	93.5%	93.9%	+ 0.4%
New Listings	7	14	+ 100.0%	44	52	+ 18.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

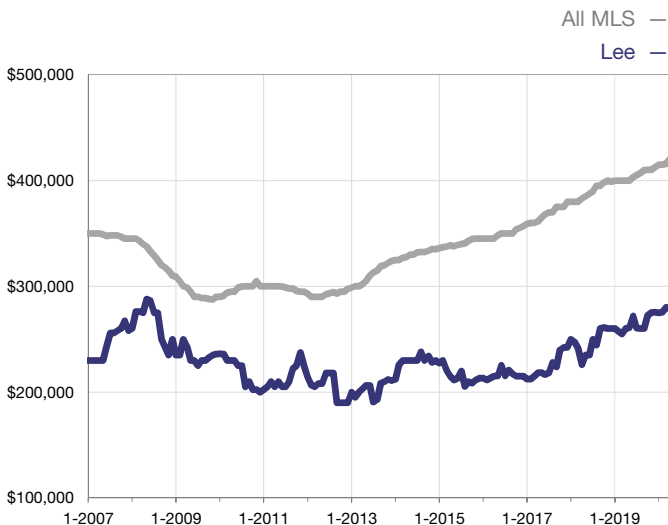
Condominium Properties

Key Metrics	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	0	0	--	2	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$241,750	\$0	- 100.0%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	5.5	5.0	- 9.1%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	89	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	94.6%	0.0%	- 100.0%
New Listings	1	0	- 100.0%	10	3	- 70.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

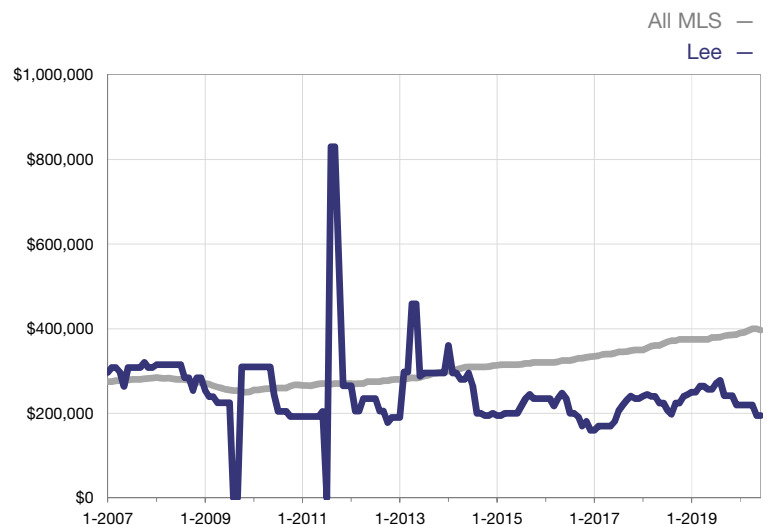
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.