

Local Market Update – June 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Southampton

Single-Family Properties

| Key Metrics | June | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| Pending Sales | 6 | 9 | + 50.0% | 31 | 44 | + 41.9% |
| Closed Sales | 5 | 7 | + 40.0% | 28 | 34 | + 21.4% |
| Median Sales Price* | \$441,000 | \$375,200 | - 14.9% | \$300,500 | \$322,500 | + 7.3% |
| Inventory of Homes for Sale | 24 | 8 | - 66.7% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 1.6 | - 54.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 92 | 39 | - 57.6% | 99 | 53 | - 46.5% |
| Percent of Original List Price Received* | 98.0% | 99.7% | + 1.7% | 96.0% | 96.7% | + 0.7% |
| New Listings | 11 | 10 | - 9.1% | 47 | 39 | - 17.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

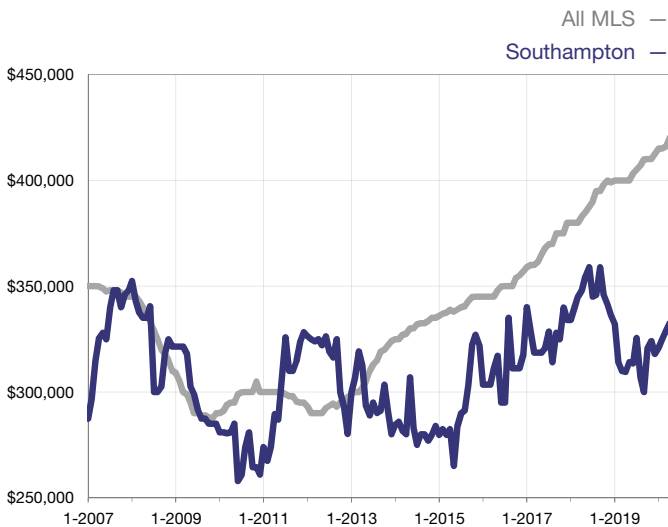
Condominium Properties

| Key Metrics | June | | | Year to Date | | |
|--|------|------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| Pending Sales | 1 | 0 | - 100.0% | 2 | 3 | + 50.0% |
| Closed Sales | 0 | 0 | -- | 1 | 3 | + 200.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$271,500 | \$150,000 | - 44.8% |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.0 | - 100.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 22 | 32 | + 45.5% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 99.6% | 97.2% | - 2.4% |
| New Listings | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

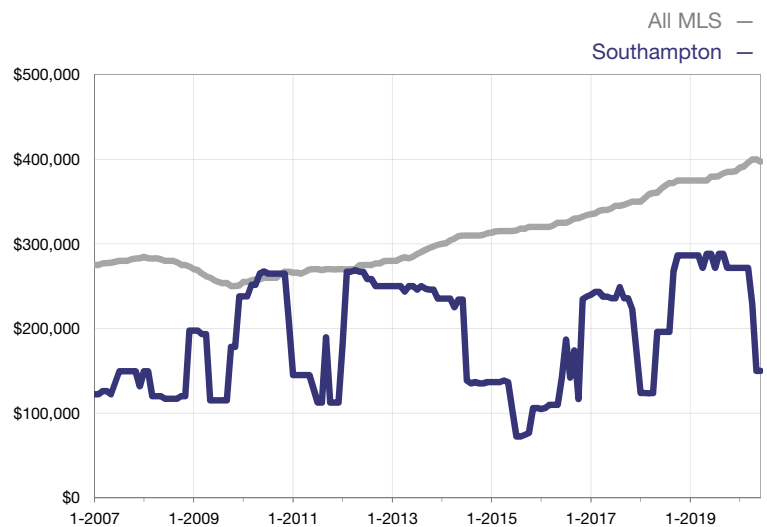
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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