

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holliston

Single-Family Properties

Key Metrics	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	15	22	+ 46.7%	113	173	+ 53.1%
Closed Sales	23	29	+ 26.1%	105	150	+ 42.9%
Median Sales Price*	\$529,900	\$620,000	+ 17.0%	\$502,500	\$553,250	+ 10.1%
Inventory of Homes for Sale	49	14	- 71.4%	--	--	--
Months Supply of Inventory	3.9	0.8	- 79.5%	--	--	--
Cumulative Days on Market Until Sale	80	58	- 27.5%	64	54	- 15.6%
Percent of Original List Price Received*	96.1%	99.9%	+ 4.0%	97.1%	99.5%	+ 2.5%
New Listings	15	20	+ 33.3%	167	179	+ 7.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

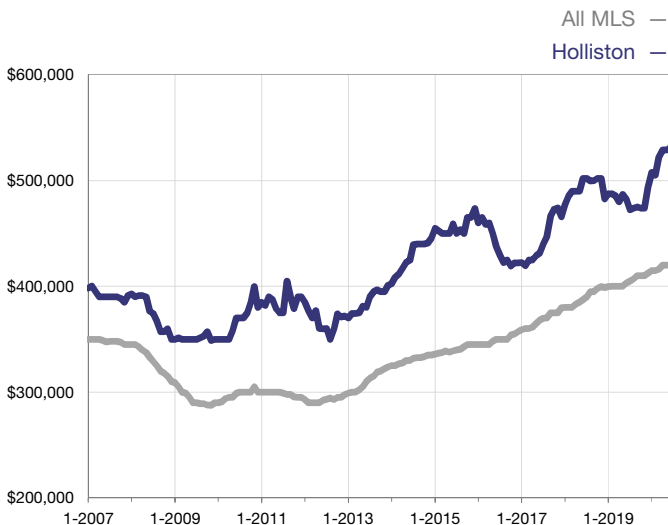
Condominium Properties

Key Metrics	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	2	4	+ 100.0%	23	31	+ 34.8%
Closed Sales	3	0	- 100.0%	21	24	+ 14.3%
Median Sales Price*	\$487,500	\$0	- 100.0%	\$487,500	\$502,500	+ 3.1%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--
Cumulative Days on Market Until Sale	75	0	- 100.0%	136	68	- 50.0%
Percent of Original List Price Received*	96.7%	0.0%	- 100.0%	96.9%	98.4%	+ 1.5%
New Listings	3	6	+ 100.0%	25	49	+ 96.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

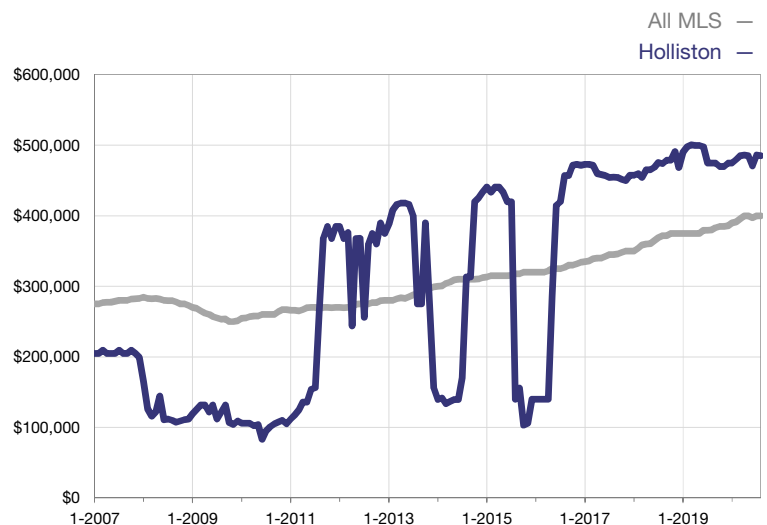
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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