

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Auburn

Single-Family Properties

Key Metrics	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	12	25	+ 108.3%	192	220	+ 14.6%
Closed Sales	14	24	+ 71.4%	197	197	0.0%
Median Sales Price*	\$259,000	\$339,000	+ 30.9%	\$285,000	\$315,000	+ 10.5%
Inventory of Homes for Sale	41	10	- 75.6%	--	--	--
Months Supply of Inventory	2.2	0.6	- 72.7%	--	--	--
Cumulative Days on Market Until Sale	48	28	- 41.7%	47	36	- 23.4%
Percent of Original List Price Received*	95.7%	103.0%	+ 7.6%	98.2%	100.6%	+ 2.4%
New Listings	17	16	- 5.9%	242	229	- 5.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

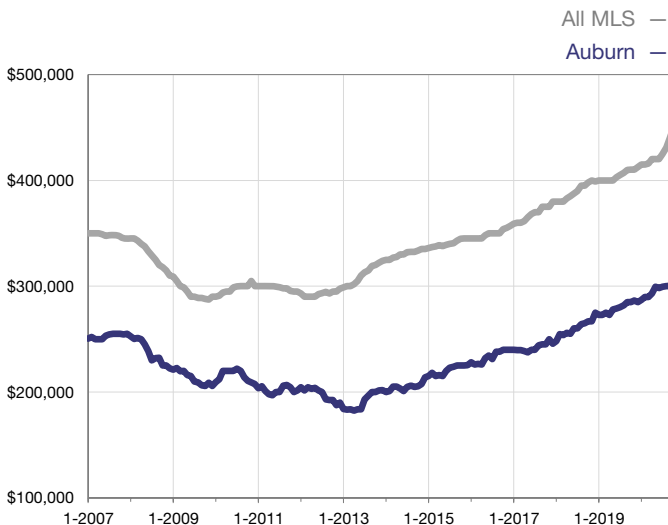
Condominium Properties

Key Metrics	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	2	2	0.0%	31	28	- 9.7%
Closed Sales	6	4	- 33.3%	27	30	+ 11.1%
Median Sales Price*	\$229,500	\$240,100	+ 4.6%	\$235,000	\$229,600	- 2.3%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	2.1	1.9	- 9.5%	--	--	--
Cumulative Days on Market Until Sale	233	27	- 88.4%	136	30	- 77.9%
Percent of Original List Price Received*	104.2%	99.0%	- 5.0%	100.1%	101.7%	+ 1.6%
New Listings	4	2	- 50.0%	28	30	+ 7.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

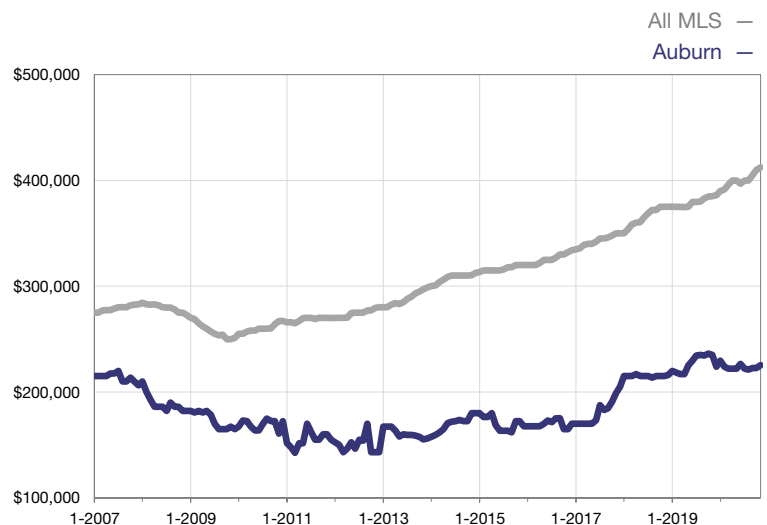
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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