

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hinsdale

Single-Family Properties

| Key Metrics | November | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| Pending Sales | 1 | 3 | + 200.0% | 32 | 30 | - 6.3% |
| Closed Sales | 1 | 4 | + 300.0% | 34 | 25 | - 26.5% |
| Median Sales Price* | \$565,000 | \$449,300 | - 20.5% | \$228,750 | \$252,000 | + 10.2% |
| Inventory of Homes for Sale | 9 | 5 | - 44.4% | -- | -- | -- |
| Months Supply of Inventory | 2.6 | 1.7 | - 34.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 53 | 87 | + 64.2% | 77 | 57 | - 26.0% |
| Percent of Original List Price Received* | 96.1% | 97.3% | + 1.2% | 92.7% | 97.0% | + 4.6% |
| New Listings | 0 | 1 | -- | 39 | 30 | - 23.1% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

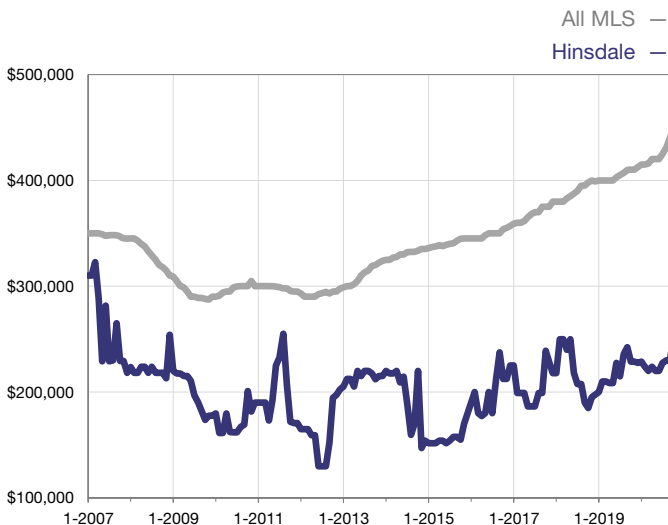
Condominium Properties

| Key Metrics | November | | | Year to Date | | |
|--|----------|------------|-------|--------------|------------|----------|
| | 2019 | 2020 | + / - | 2019 | 2020 | + / - |
| Pending Sales | 0 | 0 | -- | 4 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | -- | 5 | 0 | - 100.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$309,900 | \$0 | - 100.0% |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 28 | 0 | - 100.0% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 95.3% | 0.0% | - 100.0% |
| New Listings | 0 | 0 | -- | 5 | 0 | - 100.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

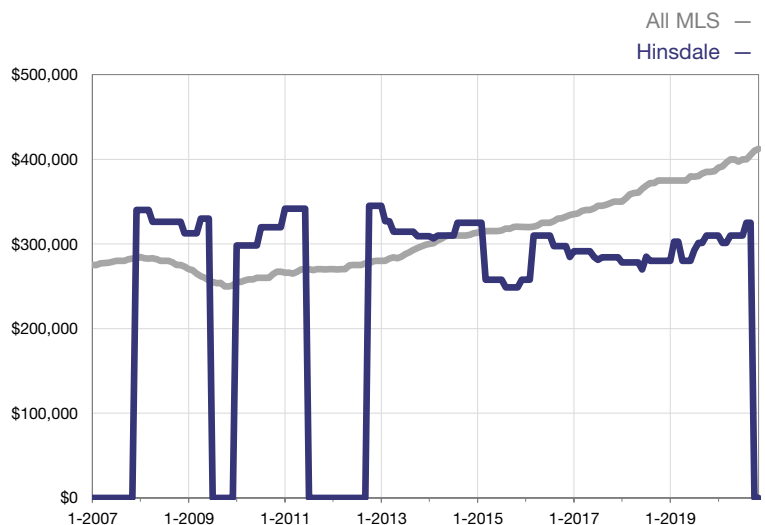
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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