

# Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lanesborough

### Single-Family Properties

Key Metrics	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	0	0	--	38	49	+ 28.9%
Closed Sales	2	2	0.0%	38	45	+ 18.4%
Median Sales Price*	\$279,250	<b>\$136,750</b>	- 51.0%	\$234,475	<b>\$247,250</b>	+ 5.4%
Inventory of Homes for Sale	17	7	- 58.8%	--	--	--
Months Supply of Inventory	5.4	1.9	- 64.8%	--	--	--
Cumulative Days on Market Until Sale	51	6	- 88.2%	48	52	+ 8.3%
Percent of Original List Price Received*	77.8%	<b>86.7%</b>	+ 11.4%	92.2%	<b>95.9%</b>	+ 4.0%
New Listings	2	1	- 50.0%	69	53	- 23.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

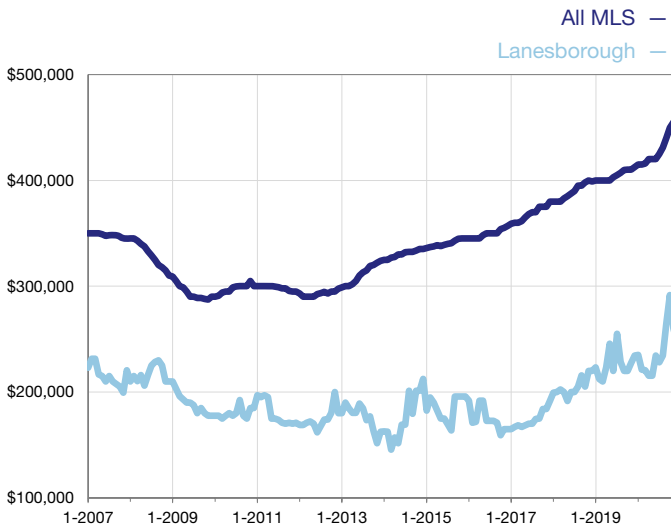
### Condominium Properties

Key Metrics	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
Pending Sales	1	0	- 100.0%	9	1	- 88.9%
Closed Sales	0	0	--	8	2	- 75.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$79,000	<b>\$70,000</b>	- 11.4%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	130	72	- 44.6%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	92.5%	<b>90.4%</b>	- 2.3%
New Listings	0	0	--	5	2	- 60.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

