

Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hanson

Single-Family Properties

Key Metrics	February			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	10	6	- 40.0%	15	14	- 6.7%
Closed Sales	9	10	+ 11.1%	17	21	+ 23.5%
Median Sales Price*	\$426,000	\$485,000	+ 13.8%	\$429,900	\$480,000	+ 11.7%
Inventory of Homes for Sale	16	4	- 75.0%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--
Cumulative Days on Market Until Sale	41	18	- 56.1%	73	27	- 63.0%
Percent of Original List Price Received*	97.9%	104.4%	+ 6.6%	98.5%	103.4%	+ 5.0%
New Listings	9	6	- 33.3%	16	16	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

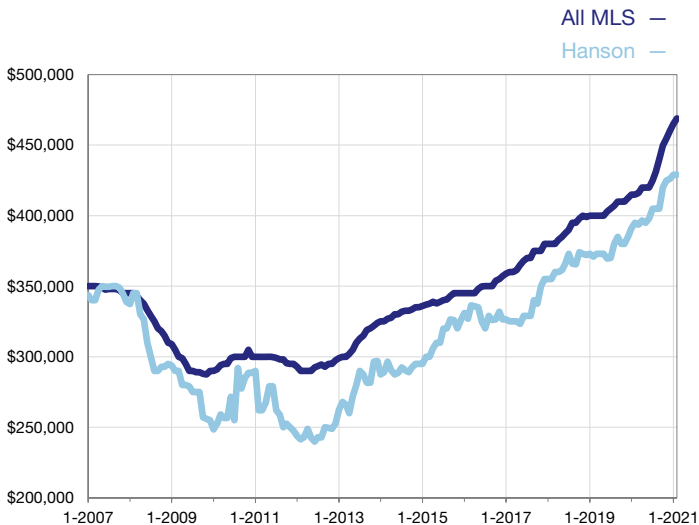
Condominium Properties

Key Metrics	February			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	1	0.0%	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$399,900	\$0	- 100.0%	\$364,950	\$0	- 100.0%
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--
Months Supply of Inventory	2.8	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	43	0	- 100.0%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	94.0%	0.0%	- 100.0%
New Listings	1	0	- 100.0%	3	1	- 66.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

