

# Local Market Update – March 2021

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## Templeton

### Single-Family Properties

| Key Metrics                              | March     |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2020      | 2021             | + / -   | 2020         | 2021             | + / -   |
| Pending Sales                            | 10        | 12               | + 20.0% | 25           | 29               | + 16.0% |
| Closed Sales                             | 7         | 5                | - 28.6% | 16           | 24               | + 50.0% |
| Median Sales Price*                      | \$285,000 | <b>\$275,000</b> | - 3.5%  | \$280,000    | <b>\$255,500</b> | - 8.8%  |
| Inventory of Homes for Sale              | 14        | 5                | - 64.3% | --           | --               | --      |
| Months Supply of Inventory               | 1.4       | <b>0.5</b>       | - 64.3% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 54        | <b>19</b>        | - 64.8% | 80           | <b>26</b>        | - 67.5% |
| Percent of Original List Price Received* | 96.8%     | <b>105.4%</b>    | + 8.9%  | 96.3%        | <b>101.7%</b>    | + 5.6%  |
| New Listings                             | 12        | <b>10</b>        | - 16.7% | 27           | <b>29</b>        | + 7.4%  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

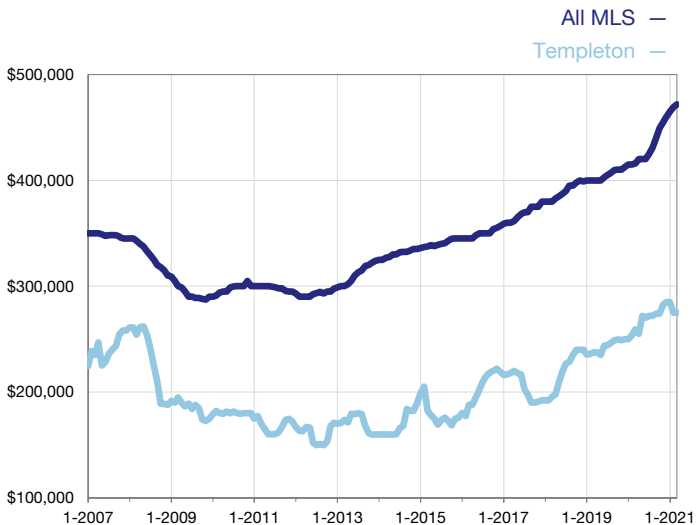
### Condominium Properties

| Key Metrics                              | March |                  |          | Year to Date |                  |         |
|--|-------|------------------|----------|--------------|------------------|---------|
|  | 2020  | 2021             | + / -    | 2020         | 2021             | + / -   |
| Pending Sales                            | 0     | 1                | --       | 2            | 2                | 0.0%    |
| Closed Sales                             | 0     | 1                | --       | 3            | 2                | - 33.3% |
| Median Sales Price*                      | \$0   | <b>\$180,000</b> | --       | \$153,000    | <b>\$201,000</b> | + 31.4% |
| Inventory of Homes for Sale              | 3     | 0                | - 100.0% | --           | --               | --      |
| Months Supply of Inventory               | 2.0   | <b>0.0</b>       | - 100.0% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 0     | <b>23</b>        | --       | 33           | <b>23</b>        | - 30.3% |
| Percent of Original List Price Received* | 0.0%  | <b>102.9%</b>    | --       | 98.1%        | <b>101.9%</b>    | + 3.9%  |
| New Listings                             | 2     | 1                | - 50.0%  | 3            | 2                | - 33.3% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

