

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Auburn

Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	10	15	+ 50.0%	60	53	- 11.7%
Closed Sales	13	13	0.0%	55	49	- 10.9%
Median Sales Price*	\$332,000	\$375,000	+ 13.0%	\$285,000	\$350,000	+ 22.8%
Inventory of Homes for Sale	25	7	- 72.0%	--	--	--
Months Supply of Inventory	1.4	0.4	- 71.4%	--	--	--
Cumulative Days on Market Until Sale	23	36	+ 56.5%	51	29	- 43.1%
Percent of Original List Price Received*	99.0%	104.8%	+ 5.9%	96.8%	103.8%	+ 7.2%
New Listings	19	17	- 10.5%	72	59	- 18.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

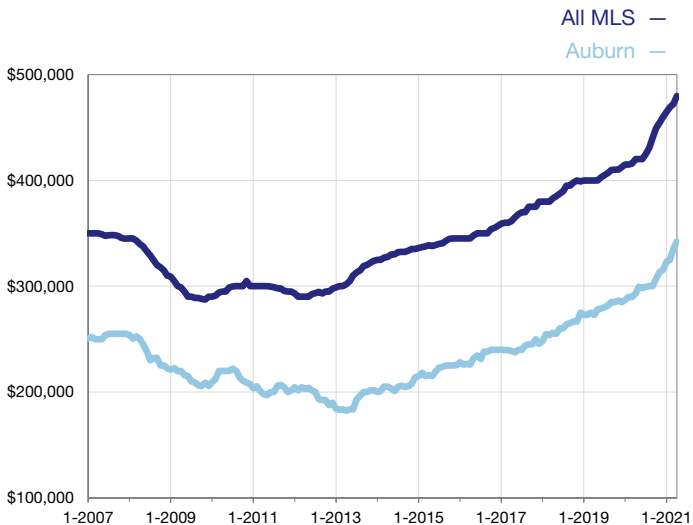
Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	6	+ 500.0%	10	10	0.0%
Closed Sales	3	1	- 66.7%	11	7	- 36.4%
Median Sales Price*	\$229,000	\$384,900	+ 68.1%	\$229,000	\$240,000	+ 4.8%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--
Cumulative Days on Market Until Sale	70	51	- 27.1%	34	37	+ 8.8%
Percent of Original List Price Received*	105.6%	0.0%	- 100.0%	100.6%	100.5%	- 0.1%
New Listings	1	3	+ 200.0%	10	9	- 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

