

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	7	5	- 28.6%	29	23	- 20.7%
Closed Sales	8	9	+ 12.5%	20	18	- 10.0%
Median Sales Price*	\$802,250	\$955,000	+ 19.0%	\$829,750	\$1,002,500	+ 20.8%
Inventory of Homes for Sale	25	4	- 84.0%	--	--	--
Months Supply of Inventory	4.1	0.6	- 85.4%	--	--	--
Cumulative Days on Market Until Sale	57	41	- 28.1%	83	48	- 42.2%
Percent of Original List Price Received*	94.6%	104.9%	+ 10.9%	95.7%	101.9%	+ 6.5%
New Listings	5	8	+ 60.0%	36	23	- 36.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

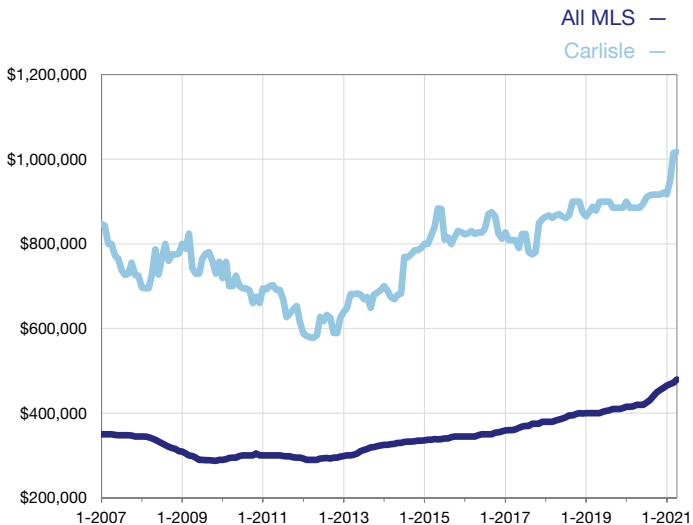
Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	1	--	3	4	+ 33.3%
Closed Sales	0	1	--	1	1	0.0%
Median Sales Price*	\$0	\$1,099,576	--	\$859,000	\$1,099,576	+ 28.0%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	5.0	1.1	- 78.0%	--	--	--
Cumulative Days on Market Until Sale	0	16	--	102	16	- 84.3%
Percent of Original List Price Received*	0.0%	118.2%	--	100.0%	118.2%	+ 18.2%
New Listings	0	1	--	1	3	+ 200.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

