## Local Market Update - April 2021

## Charlton

| Single-Family Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + /- | 2020 | 2021 | + / - |
| Pending Sales | 7 | 18 | + 157.1\% | 34 | 43 | + $26.5 \%$ |
| Closed Sales | 8 | 8 | 0.0\% | 34 | 30 | - 11.8\% |
| Median Sales Price* | \$375,000 | \$475,000 | + $26.7 \%$ | \$336,450 | \$412,500 | + $22.6 \%$ |
| Inventory of Homes for Sale | 28 | 7 | - 75.0\% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 0.6 | - 71.4\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 75 | 23 | -69.3\% | 63 | 31 | - 50.8\% |
| Percent of Original List Price Received* | 96.7\% | 106.2\% | + 9.8\% | 97.3\% | 102.6\% | + 5.4\% |
| New Listings | 13 | 21 | + 61.5\% | 39 | 45 | + 15.4\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 1 | 2 | + 100.0\% | 4 | 4 | 0.0\% |
| Closed Sales | 1 | 0 | - 100.0\% | 4 | 2 | - 50.0\% |
| Median Sales Price* | \$175,000 | \$0 | - 100.0\% | \$150,000 | \$226,950 | + 51.3\% |
| Inventory of Homes for Sale | 1 | 1 | 0.0\% | -- | -- | -- |
| Months Supply of Inventory | 0.5 | 0.7 | + 40.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 137 | 0 | - 100.0\% | 66 | 13 | -80.3\% |
| Percent of Original List Price Received* | 89.7\% | 0.0\% | - 100.0\% | 94.4\% | 99.8\% | + 5.7\% |
| New Listings | 1 | 0 | - 100.0\% | 3 | 5 | +66.7\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


