

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## East Longmeadow

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	18	13	- 27.8%	64	76	+ 18.8%
Closed Sales	12	19	+ 58.3%	42	70	+ 66.7%
Median Sales Price*	\$270,500	\$300,000	+ 10.9%	\$245,000	\$290,450	+ 18.6%
Inventory of Homes for Sale	45	13	- 71.1%	--	--	--
Months Supply of Inventory	2.4	0.6	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	86	25	- 70.9%	95	49	- 48.4%
Percent of Original List Price Received*	99.1%	99.6%	+ 0.5%	97.1%	99.5%	+ 2.5%
New Listings	16	21	+ 31.3%	81	77	- 4.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

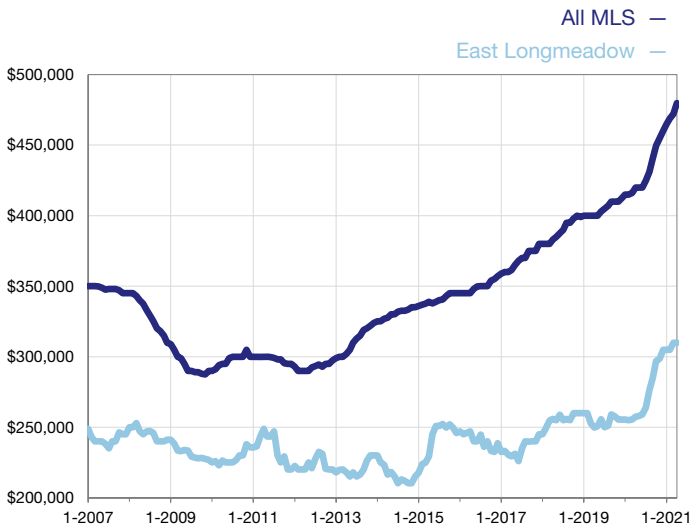
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	3	+ 200.0%	2	4	+ 100.0%
Closed Sales	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$300,000	\$0	- 100.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.6	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	69	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	93.8%	0.0%	- 100.0%
New Listings	1	3	+ 200.0%	3	8	+ 166.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

