

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lancaster

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	14	10	- 28.6%	38	25	- 34.2%
Closed Sales	8	2	- 75.0%	22	19	- 13.6%
Median Sales Price*	\$417,000	<b>\$412,450</b>	- 1.1%	\$417,000	<b>\$399,900</b>	- 4.1%
Inventory of Homes for Sale	14	4	- 71.4%	--	--	--
Months Supply of Inventory	2.0	0.5	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	54	17	- 68.5%	66	40	- 39.4%
Percent of Original List Price Received*	99.2%	<b>101.8%</b>	+ 2.6%	98.4%	<b>99.3%</b>	+ 0.9%
New Listings	11	10	- 9.1%	39	20	- 48.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

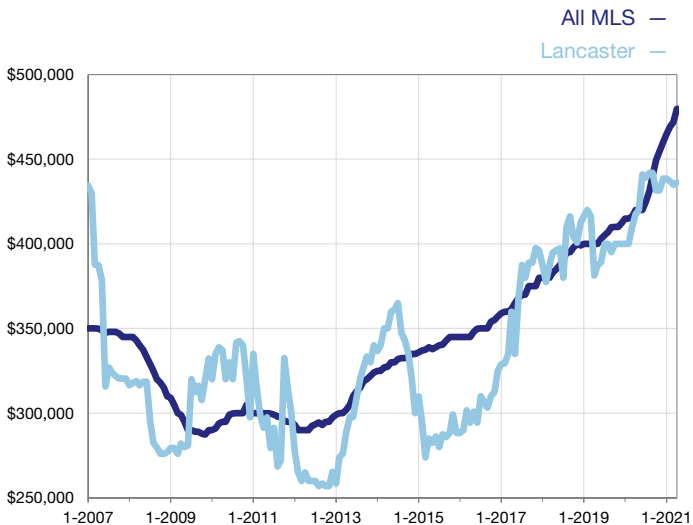
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	--	2	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$291,750	<b>\$0</b>	- 100.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.7	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	56	0	- 100.0%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	96.3%	<b>0.0%</b>	- 100.0%
New Listings	0	2	--	2	2	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

