

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

| Key Metrics | April | | | Year to Date | | |
|--|-------------|--------------------|----------|--------------|--------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 9 | 4 | - 55.6% | 20 | 18 | - 10.0% |
| Closed Sales | 2 | 6 | + 200.0% | 14 | 15 | + 7.1% |
| Median Sales Price* | \$1,397,500 | \$1,315,500 | - 5.9% | \$1,619,000 | \$1,220,000 | - 24.6% |
| Inventory of Homes for Sale | 19 | 8 | - 57.9% | -- | -- | -- |
| Months Supply of Inventory | 4.6 | 1.5 | - 67.4% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 18 | 57 | + 216.7% | 187 | 72 | - 61.5% |
| Percent of Original List Price Received* | 104.7% | 102.0% | - 2.6% | 94.6% | 100.9% | + 6.7% |
| New Listings | 5 | 6 | + 20.0% | 25 | 20 | - 20.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

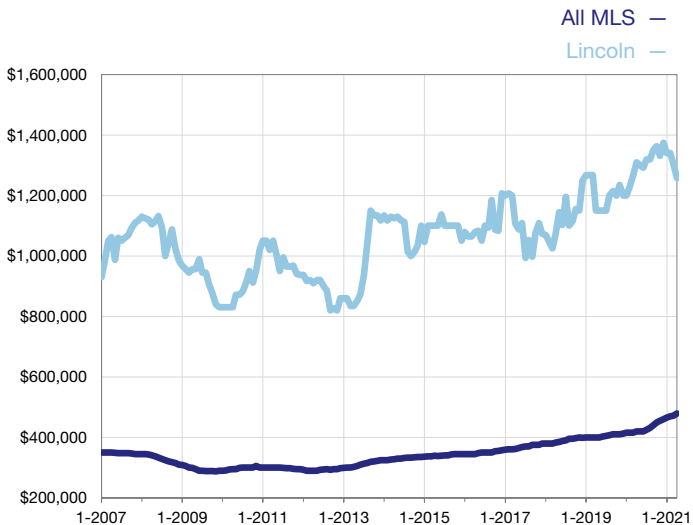
Condominium Properties

| Key Metrics | April | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 1 | 3 | + 200.0% | 3 | 6 | + 100.0% |
| Closed Sales | 1 | 2 | + 100.0% | 3 | 5 | + 66.7% |
| Median Sales Price* | \$535,000 | \$523,500 | - 2.1% | \$535,000 | \$535,000 | 0.0% |
| Inventory of Homes for Sale | 4 | 2 | - 50.0% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 0.9 | - 59.1% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 16 | 15 | - 6.3% | 37 | 63 | + 70.3% |
| Percent of Original List Price Received* | 101.0% | 99.3% | - 1.7% | 96.1% | 96.0% | - 0.1% |
| New Listings | 1 | 2 | + 100.0% | 5 | 6 | + 20.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

