## Local Market Update - April 2021

## Lowell

| Single-Family Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + /- | 2020 | 2021 | + / - |
| Pending Sales | 26 | 50 | + 92.3\% | 106 | 150 | + 41.5\% |
| Closed Sales | 23 | 33 | + 43.5\% | 101 | 111 | + 9.9\% |
| Median Sales Price* | \$359,900 | \$419,000 | + 16.4\% | \$330,000 | \$400,000 | + $21.2 \%$ |
| Inventory of Homes for Sale | 43 | 24 | - $44.2 \%$ | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 0.6 | - 45.5\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 27 | 19 | - 29.6\% | 50 | 24 | - 52.0\% |
| Percent of Original List Price Received* | 102.5\% | 104.9\% | + 2.3\% | 99.0\% | 103.1\% | + 4.1\% |
| New Listings | 33 | 60 | + 81.8\% | 124 | 174 | + 40.3\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 15 | 41 | + 173.3\% | 85 | 123 | + 44.7\% |
| Closed Sales | 19 | 22 | + 15.8\% | 81 | 95 | + 17.3\% |
| Median Sales Price* | \$217,000 | \$237,115 | + 9.3\% | \$228,000 | \$250,000 | + 9.6\% |
| Inventory of Homes for Sale | 44 | 21 | - 52.3\% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 0.8 | - 50.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 29 | 50 | + 72.4\% | 44 | 40 | -9.1\% |
| Percent of Original List Price Received* | 103.5\% | 100.7\% | - 2.7\% | 100.0\% | 100.3\% | + 0.3\% |
| New Listings | 15 | 38 | + 153.3\% | 109 | 128 | + 17.4\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


