## Local Market Update - April 2021

## Norwell

| Single-Family Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 8 | 12 | + 50.0\% | 40 | 48 | + 20.0\% |
| Closed Sales | 9 | 6 | - $33.3 \%$ | 38 | 33 | - 13.2\% |
| Median Sales Price* | \$700,000 | \$805,000 | + 15.0\% | \$657,450 | \$850,000 | + 29.3\% |
| Inventory of Homes for Sale | 34 | 10 | - 70.6\% | -- | -- | -- |
| Months Supply of Inventory | 2.4 | 0.8 | - 66.7\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 43 | 41 | -4.7\% | 78 | 38 | - 51.3\% |
| Percent of Original List Price Received* | 99.1\% | 104.0\% | + 4.9\% | 96.1\% | 101.5\% | + 5.6\% |
| New Listings | 9 | 14 | + 55.6\% | 55 | 45 | - 18.2\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 1 | 0 | -100.0\% | 3 | 4 | + 33.3\% |
| Closed Sales | 0 | 2 | -- | 2 | 10 | + 400.0\% |
| Median Sales Price* | \$0 | \$613,000 | -- | \$719,500 | \$699,000 | - $2.8 \%$ |
| Inventory of Homes for Sale | 6 | 2 | -66.7\% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 1.0 | - 70.6\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 63 | -- | 145 | 105 | - 27.6\% |
| Percent of Original List Price Received* | 0.0\% | 102.5\% | -- | 99.2\% | 100.3\% | + 1.1\% |
| New Listings | 2 | 0 | - 100.0\% | 7 | 5 | - 28.6\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


