## Local Market Update - April 2021

## Shrewsbury

| Single-Family Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + /- | 2020 | 2021 | + /- |
| Pending Sales | 19 | 44 | + 131.6\% | 89 | 106 | + 19.1\% |
| Closed Sales | 23 | 20 | - 13.0\% | 85 | 57 | - $32.9 \%$ |
| Median Sales Price* | \$402,900 | \$615,000 | + 52.6\% | \$449,000 | \$487,000 | + 8.5\% |
| Inventory of Homes for Sale | 48 | 22 | - 54.2\% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 0.8 | - 46.7\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 45 | 32 | - 28.9\% | 74 | 39 | - $47.3 \%$ |
| Percent of Original List Price Received* | 98.6\% | 104.8\% | +6.3\% | 96.7\% | 101.6\% | + $5.1 \%$ |
| New Listings | 14 | 54 | + 285.7\% | 123 | 119 | -3.3\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | April |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 8 | 17 | + 112.5\% | 39 | 44 | + 12.8\% |
| Closed Sales | 9 | 9 | 0.0\% | 28 | 30 | + 7.1\% |
| Median Sales Price* | \$391,000 | \$424,000 | + 8.4\% | \$362,500 | \$293,000 | - 19.2\% |
| Inventory of Homes for Sale | 25 | 9 | - 64.0\% | -- | -- | -- |
| Months Supply of Inventory | 2.8 | 1.0 | - 64.3\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 153 | 42 | - 72.5\% | 106 | 44 | -58.5\% |
| Percent of Original List Price Received* | 97.6\% | 103.1\% | + 5.6\% | 97.8\% | 101.1\% | + 3.4\% |
| New Listings | 9 | 21 | + 133.3\% | 50 | 48 | -4.0\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


All data from the Berkshire County MLS, Cape Cod \& Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime.

