Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

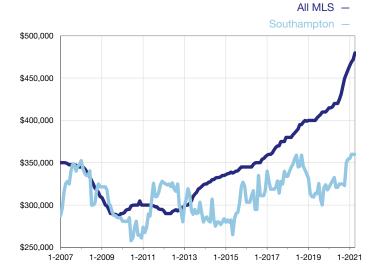
Southampton

| Single-Family Properties | April | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| Key Metrics | 2020 | 2021 | +/- | 2020 | 2021 | +/- |
| Pending Sales | 10 | 3 | - 70.0% | 29 | 17 | - 41.4% |
| Closed Sales | 8 | 3 | - 62.5% | 18 | 14 | - 22.2% |
| Median Sales Price* | \$377,500 | \$420,000 | + 11.3% | \$318,750 | \$412,500 | + 29.4% |
| Inventory of Homes for Sale | 14 | 5 | - 64.3% | | | |
| Months Supply of Inventory | 3.2 | 0.8 | - 75.0% | | | |
| Cumulative Days on Market Until Sale | 31 | 9 | - 71.0% | 53 | 25 | - 52.8% |
| Percent of Original List Price Received* | 97.9% | 104.1% | + 6.3% | 96.0% | 100.8% | + 5.0% |
| New Listings | 10 | 6 | - 40.0% | 29 | 17 | - 41.4% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | April | | | Year to Date | | |
|--|------|-----------|----------|-----------|--------------|---------|--|
| Key Metrics | 2020 | 2021 | +/- | 2020 | 2021 | +/- | |
| Pending Sales | 0 | 0 | | 2 | 2 | 0.0% | |
| Closed Sales | 0 | 1 | | 2 | 2 | 0.0% | |
| Median Sales Price* | \$0 | \$329,900 | | \$236,000 | \$262,450 | + 11.2% | |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | | | | |
| Months Supply of Inventory | 0.8 | 1.0 | + 25.0% | | | | |
| Cumulative Days on Market Until Sale | 0 | 3 | | 37 | 54 | + 45.9% | |
| Percent of Original List Price Received* | 0.0% | 100.0% | | 95.8% | 91.5% | - 4.5% | |
| New Listings | 1 | 0 | - 100.0% | 2 | 1 | - 50.0% | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties Rolling 12-Month Calculation

All MLS -Southampton \$500,000 \$400,000 \$300,000 \$200,000 \$100,000 \$0 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021



