Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

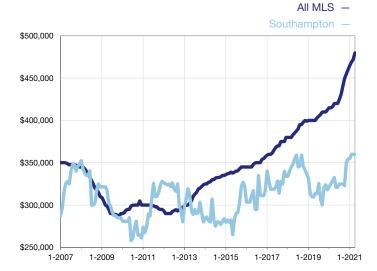
Southampton

Single-Family Properties	April			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	10	3	- 70.0%	29	17	- 41.4%
Closed Sales	8	3	- 62.5%	18	14	- 22.2%
Median Sales Price*	\$377,500	\$420,000	+ 11.3%	\$318,750	\$412,500	+ 29.4%
Inventory of Homes for Sale	14	5	- 64.3%			
Months Supply of Inventory	3.2	0.8	- 75.0%			
Cumulative Days on Market Until Sale	31	9	- 71.0%	53	25	- 52.8%
Percent of Original List Price Received*	97.9%	104.1%	+ 6.3%	96.0%	100.8%	+ 5.0%
New Listings	10	6	- 40.0%	29	17	- 41.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	0	0		2	2	0.0%	
Closed Sales	0	1		2	2	0.0%	
Median Sales Price*	\$0	\$329,900		\$236,000	\$262,450	+ 11.2%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	0.8	1.0	+ 25.0%				
Cumulative Days on Market Until Sale	0	3		37	54	+ 45.9%	
Percent of Original List Price Received*	0.0%	100.0%		95.8%	91.5%	- 4.5%	
New Listings	1	0	- 100.0%	2	1	- 50.0%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties Rolling 12-Month Calculation

All MLS -Southampton \$500,000 \$400,000 \$300,000 \$200,000 \$100,000 \$0 1-2007 1-2009 1-2011 1-2013 1-2015 1-2017 1-2019 1-2021



