

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Wayland

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	10	20	+ 100.0%	54	66	+ 22.2%
Closed Sales	17	15	- 11.8%	38	42	+ 10.5%
Median Sales Price*	\$785,000	\$1,080,000	+ 37.6%	\$737,500	\$937,500	+ 27.1%
Inventory of Homes for Sale	32	11	- 65.6%	--	--	--
Months Supply of Inventory	2.4	0.6	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	57	60	+ 5.3%	63	60	- 4.8%
Percent of Original List Price Received*	98.1%	104.2%	+ 6.2%	96.0%	102.1%	+ 6.4%
New Listings	14	23	+ 64.3%	76	73	- 3.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

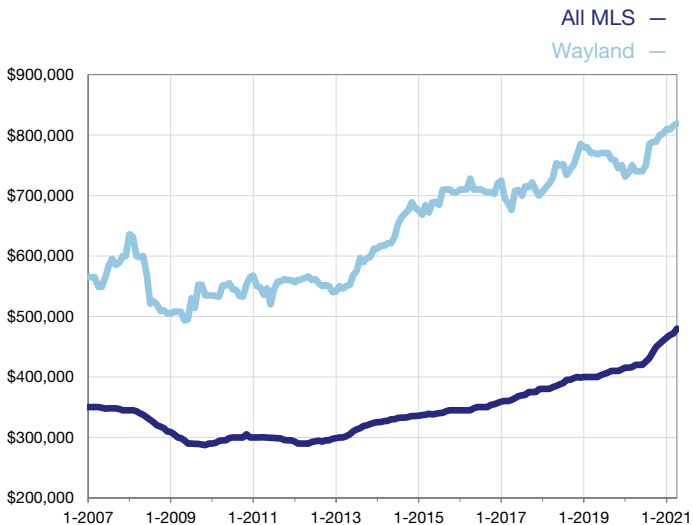
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	3	7	+ 133.3%	15	14	- 6.7%
Closed Sales	4	4	0.0%	13	8	- 38.5%
Median Sales Price*	\$710,000	\$765,000	+ 7.7%	\$775,000	\$707,500	- 8.7%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	17	52	+ 205.9%	62	62	0.0%
Percent of Original List Price Received*	102.0%	100.7%	- 1.3%	97.7%	99.7%	+ 2.0%
New Listings	2	7	+ 250.0%	17	15	- 11.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

