

Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Wellfleet

Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	4	5	+ 25.0%	16	22	+ 37.5%
Closed Sales	3	5	+ 66.7%	20	29	+ 45.0%
Median Sales Price*	\$593,000	\$800,000	+ 34.9%	\$596,000	\$760,000	+ 27.5%
Inventory of Homes for Sale	36	5	- 86.1%	--	--	--
Months Supply of Inventory	5.5	0.6	- 89.1%	--	--	--
Cumulative Days on Market Until Sale	113	87	- 23.0%	149	56	- 62.4%
Percent of Original List Price Received*	93.0%	99.9%	+ 7.4%	91.0%	98.6%	+ 8.4%
New Listings	6	7	+ 16.7%	28	16	- 42.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

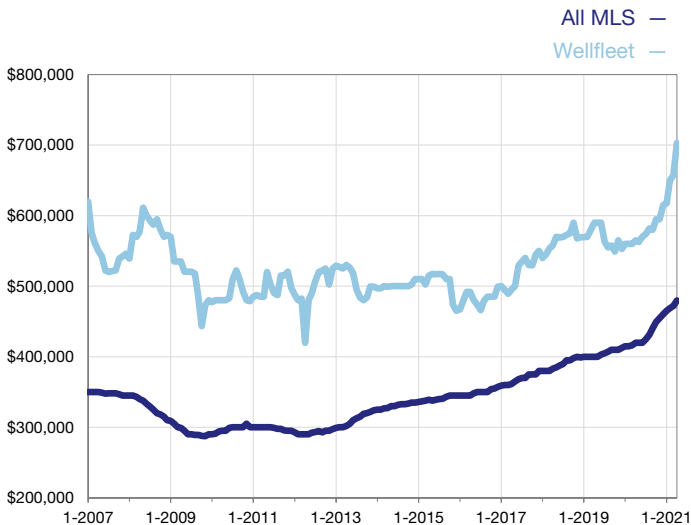
Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	1	0.0%	3	5	+ 66.7%
Closed Sales	2	0	- 100.0%	4	6	+ 50.0%
Median Sales Price*	\$267,750	\$0	- 100.0%	\$298,750	\$246,000	- 17.7%
Inventory of Homes for Sale	11	0	- 100.0%	--	--	--
Months Supply of Inventory	7.3	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	125	0	- 100.0%	147	179	+ 21.8%
Percent of Original List Price Received*	102.2%	0.0%	- 100.0%	97.9%	98.5%	+ 0.6%
New Listings	1	1	0.0%	6	2	- 66.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

