

# Local Market Update – April 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Weston

### Single-Family Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	8	17	+ 112.5%	43	67	+ 55.8%
Closed Sales	12	15	+ 25.0%	30	43	+ 43.3%
Median Sales Price*	\$1,847,500	<b>\$2,250,000</b>	+ 21.8%	\$1,697,500	<b>\$1,949,000</b>	+ 14.8%
Inventory of Homes for Sale	55	33	- 40.0%	--	--	--
Months Supply of Inventory	4.3	2.2	- 48.8%	--	--	--
Cumulative Days on Market Until Sale	103	97	- 5.8%	123	105	- 14.6%
Percent of Original List Price Received*	93.0%	97.8%	+ 5.2%	92.7%	95.3%	+ 2.8%
New Listings	2	27	+ 1,250.0%	79	82	+ 3.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

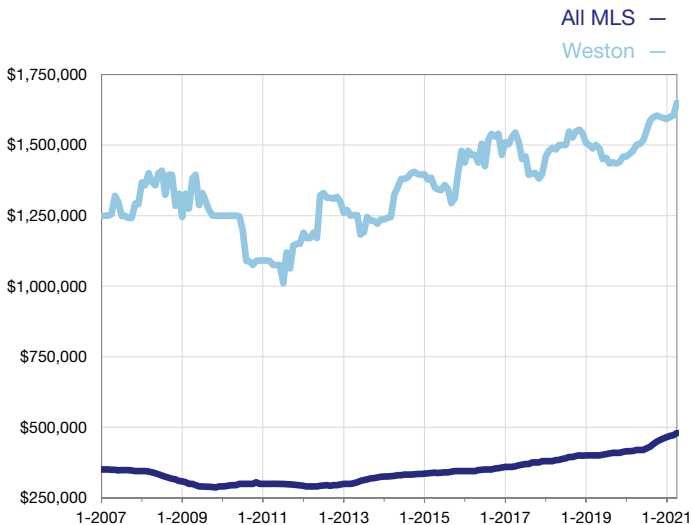
### Condominium Properties

Key Metrics	April			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	0	- 100.0%	4	5	+ 25.0%
Closed Sales	1	2	+ 100.0%	3	5	+ 66.7%
Median Sales Price*	\$611,000	<b>\$616,250</b>	+ 0.9%	\$611,000	<b>\$535,000</b>	- 12.4%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	3.1	1.1	- 64.5%	--	--	--
Cumulative Days on Market Until Sale	40	30	- 25.0%	64	50	- 21.9%
Percent of Original List Price Received*	94.1%	97.5%	+ 3.6%	95.4%	95.8%	+ 0.4%
New Listings	1	1	0.0%	7	6	- 14.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

