

Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Auburn

Single-Family Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	23	24	+ 4.3%	83	77	- 7.2%
Closed Sales	16	21	+ 31.3%	71	70	- 1.4%
Median Sales Price*	\$331,250	\$385,000	+ 16.2%	\$305,000	\$360,000	+ 18.0%
Inventory of Homes for Sale	23	9	- 60.9%	--	--	--
Months Supply of Inventory	1.4	0.5	- 64.3%	--	--	--
Cumulative Days on Market Until Sale	20	19	- 5.0%	44	26	- 40.9%
Percent of Original List Price Received*	100.8%	105.0%	+ 4.2%	97.7%	104.2%	+ 6.7%
New Listings	22	26	+ 18.2%	94	85	- 9.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

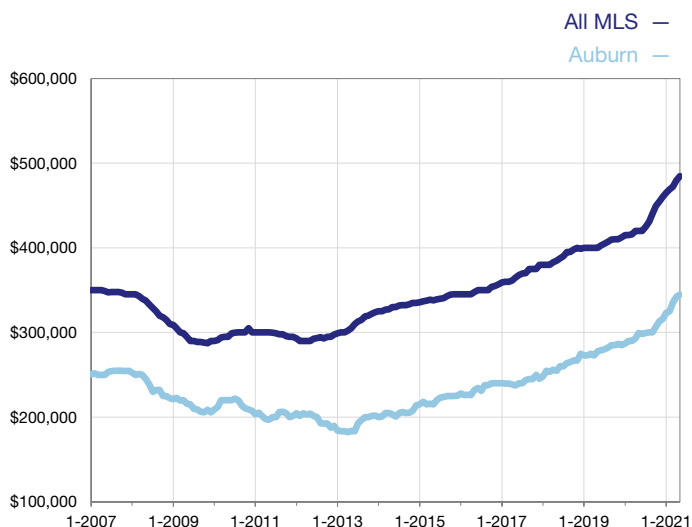
Condominium Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	4	+ 300.0%	11	13	+ 18.2%
Closed Sales	3	3	0.0%	14	10	- 28.6%
Median Sales Price*	\$237,000	\$250,000	+ 5.5%	\$233,000	\$245,000	+ 5.2%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	63	26	- 58.7%	40	34	- 15.0%
Percent of Original List Price Received*	112.5%	101.2%	- 10.0%	103.2%	100.7%	- 2.4%
New Listings	2	6	+ 200.0%	12	15	+ 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

