

# Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Carlisle

### Single-Family Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	9	11	+ 22.2%	38	34	- 10.5%
Closed Sales	7	5	- 28.6%	27	23	- 14.8%
Median Sales Price*	\$1,450,000	\$1,300,000	- 10.3%	\$895,000	\$1,020,000	+ 14.0%
Inventory of Homes for Sale	23	4	- 82.6%	--	--	--
Months Supply of Inventory	3.7	0.6	- 83.8%	--	--	--
Cumulative Days on Market Until Sale	96	71	- 26.0%	86	53	- 38.4%
Percent of Original List Price Received*	89.0%	99.2%	+ 11.5%	94.0%	101.3%	+ 7.8%
New Listings	8	11	+ 37.5%	44	34	- 22.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

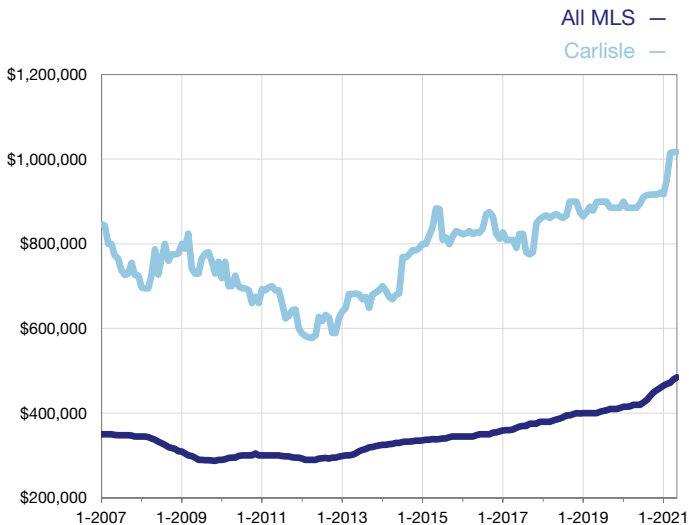
### Condominium Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	0	1	--	3	5	+ 66.7%
Closed Sales	0	1	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$1,000,000	--	\$859,000	\$1,049,788	+ 22.2%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	4.8	1.2	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	0	12	--	102	14	- 86.3%
Percent of Original List Price Received*	0.0%	101.2%	--	100.0%	109.7%	+ 9.7%
New Listings	0	1	--	1	4	+ 300.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

