## Local Market Update - May 2021

## Chelmsford

| Single-Family Properties | May |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + /- | 2020 | 2021 | + / - |
| Pending Sales | 35 | 45 | + 28.6\% | 114 | 157 | + 37.7\% |
| Closed Sales | 26 | 28 | + 7.7\% | 88 | 113 | + $28.4 \%$ |
| Median Sales Price* | \$464,000 | \$542,500 | + 16.9\% | \$462,000 | \$550,000 | + 19.0\% |
| Inventory of Homes for Sale | 25 | 8 | -68.0\% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.3 | - 70.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 41 | 19 | - 53.7\% | 36 | 26 | - 27.8\% |
| Percent of Original List Price Received* | 100.9\% | 108.1\% | + 7.1\% | 99.9\% | 105.7\% | + 5.8\% |
| New Listings | 34 | 43 | + $26.5 \%$ | 134 | 159 | + 18.7\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | May |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 10 | 19 | + 90.0\% | 53 | 77 | + 45.3\% |
| Closed Sales | 7 | 13 | + 85.7\% | 56 | 63 | + 12.5\% |
| Median Sales Price* | \$294,500 | \$335,000 | + 13.8\% | \$313,200 | \$274,900 | - 12.2\% |
| Inventory of Homes for Sale | 22 | 6 | - $72.7 \%$ | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 0.4 | - $73.3 \%$ | -- | -- | -- |
| Cumulative Days on Market Until Sale | 21 | 26 | + $23.8 \%$ | 43 | 25 | -41.9\% |
| Percent of Original List Price Received* | 100.1\% | 104.6\% | + 4.5\% | 100.4\% | 101.3\% | + 0.9\% |
| New Listings | 16 | 15 | -6.3\% | 72 | 78 | + 8.3\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


