Local Market Update – May 2021 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hanover

Single-Family Properties		Мау			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-	
Pending Sales	19	14	- 26.3%	68	77	+ 13.2%	
Closed Sales	18	23	+ 27.8%	55	55	0.0%	
Median Sales Price*	\$550,100	\$635,000	+ 15.4%	\$570,000	\$655,000	+ 14.9%	
Inventory of Homes for Sale	33	16	- 51.5%				
Months Supply of Inventory	2.2	1.0	- 54.5%				
Cumulative Days on Market Until Sale	31	18	- 41.9%	69	39	- 43.5%	
Percent of Original List Price Received*	97.8%	105.4%	+ 7.8%	96.5%	103.0%	+ 6.7%	
New Listings	19	21	+ 10.5%	91	91	0.0%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	May			Year to Date		
Key Metrics	2020	2021	+/-	2020	2021	+/-
Pending Sales	2	0	- 100.0%	18	9	- 50.0%
Closed Sales	1	3	+ 200.0%	8	15	+ 87.5%
Median Sales Price*	\$485,000	\$625,000	+ 28.9%	\$530,907	\$580,000	+ 9.2%
Inventory of Homes for Sale	7	0	- 100.0%			
Months Supply of Inventory	2.8	0.0	- 100.0%			
Cumulative Days on Market Until Sale	18	23	+ 27.8%	51	31	- 39.2%
Percent of Original List Price Received*	100.0%	100.6%	+ 0.6%	99.5%	101.2%	+ 1.7%
New Listings	7	0	- 100.0%	29	10	- 65.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



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Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

Median Sales Price - Condominium Properties Rolling 12-Month Calculation



