## Local Market Update - May 2021

## Haverhill

| Single-Family Properties | May |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + /- | 2020 | 2021 | + / - |
| Pending Sales | 36 | 44 | + 22.2\% | 176 | 183 | + 4.0\% |
| Closed Sales | 35 | 26 | - $25.7 \%$ | 160 | 135 | - 15.6\% |
| Median Sales Price* | \$395,000 | \$481,000 | + $21.8 \%$ | \$390,750 | \$440,000 | + 12.6\% |
| Inventory of Homes for Sale | 46 | 29 | - $37.0 \%$ | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 0.8 | - $33.3 \%$ | -- | -- | -- |
| Cumulative Days on Market Until Sale | 30 | 16 | - $46.7 \%$ | 37 | 22 | - $40.5 \%$ |
| Percent of Original List Price Received* | 99.3\% | 108.2\% | + 9.0\% | 98.4\% | 106.2\% | + 7.9\% |
| New Listings | 45 | 56 | + $24.4 \%$ | 198 | 205 | + $3.5 \%$ |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | May |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 25 | 36 | + 44.0\% | 128 | 136 | + 6.3\% |
| Closed Sales | 21 | 29 | + 38.1\% | 131 | 104 | - 20.6\% |
| Median Sales Price* | \$292,000 | \$289,900 | - 0.7\% | \$273,000 | \$287,750 | + 5.4\% |
| Inventory of Homes for Sale | 23 | 10 | - $56.5 \%$ | -- | -- | -- |
| Months Supply of Inventory | 0.7 | 0.3 | - 57.1\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 38 | 18 | -52.6\% | 38 | 20 | - $47.4 \%$ |
| Percent of Original List Price Received* | 99.0\% | 104.8\% | + 5.9\% | 99.7\% | 104.0\% | + 4.3\% |
| New Listings | 28 | 35 | + 25.0\% | 142 | 144 | + 1.4\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


