

# Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lincoln

### Single-Family Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	6	6	0.0%	26	24	- 7.7%
Closed Sales	5	2	- 60.0%	19	17	- 10.5%
Median Sales Price*	\$1,150,000	<b>\$1,582,000</b>	+ 37.6%	\$1,550,000	<b>\$1,375,000</b>	- 11.3%
Inventory of Homes for Sale	21	9	- 57.1%	--	--	--
Months Supply of Inventory	4.8	1.8	- 62.5%	--	--	--
Cumulative Days on Market Until Sale	145	11	- 92.4%	176	65	- 63.1%
Percent of Original List Price Received*	92.4%	<b>99.3%</b>	+ 7.5%	94.0%	<b>100.7%</b>	+ 7.1%
New Listings	9	8	- 11.1%	34	28	- 17.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

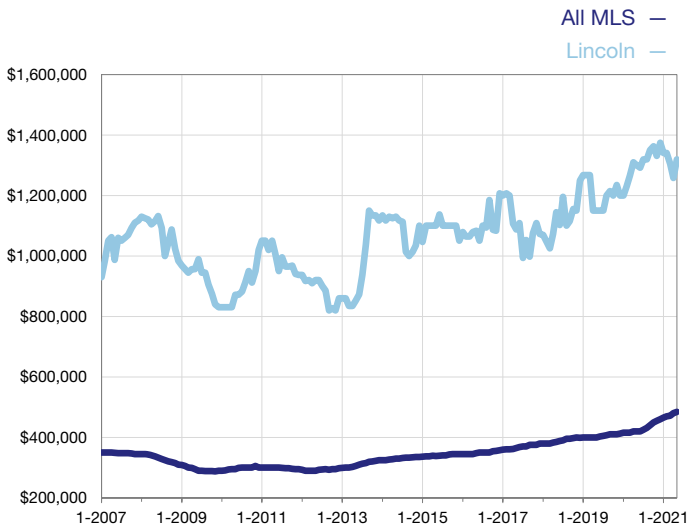
### Condominium Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	1	2	+ 100.0%	4	8	+ 100.0%
Closed Sales	2	2	0.0%	5	7	+ 40.0%
Median Sales Price*	\$574,160	<b>\$431,500</b>	- 24.8%	\$546,000	<b>\$475,000</b>	- 13.0%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	3.3	1.4	- 57.6%	--	--	--
Cumulative Days on Market Until Sale	137	43	- 68.6%	77	57	- 26.0%
Percent of Original List Price Received*	100.9%	<b>94.8%</b>	- 6.0%	98.0%	<b>95.7%</b>	- 2.3%
New Listings	4	3	- 25.0%	9	9	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

