Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

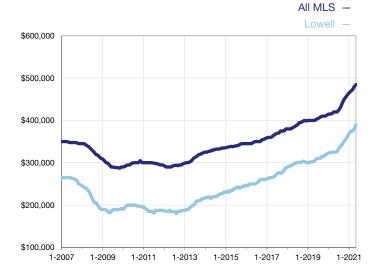
Lowell

| Single-Family Properties | May | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| Key Metrics | 2020 | 2021 | +/- | 2020 | 2021 | +/- |
| Pending Sales | 34 | 55 | + 61.8% | 140 | 202 | + 44.3% |
| Closed Sales | 28 | 51 | + 82.1% | 129 | 163 | + 26.4% |
| Median Sales Price* | \$307,500 | \$434,900 | + 41.4% | \$324,900 | \$418,000 | + 28.7% |
| Inventory of Homes for Sale | 38 | 12 | - 68.4% | | | |
| Months Supply of Inventory | 1.0 | 0.3 | - 70.0% | | | |
| Cumulative Days on Market Until Sale | 21 | 21 | 0.0% | 44 | 23 | - 47.7% |
| Percent of Original List Price Received* | 99.8% | 106.1% | + 6.3% | 99.1% | 104.0% | + 4.9% |
| New Listings | 36 | 45 | + 25.0% | 160 | 218 | + 36.3% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

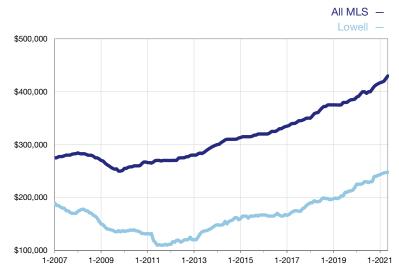
| Condominium Properties | | May | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Key Metrics | 2020 | 2021 | +/- | 2020 | 2021 | +/- | |
| Pending Sales | 25 | 30 | + 20.0% | 110 | 151 | + 37.3% | |
| Closed Sales | 22 | 35 | + 59.1% | 103 | 130 | + 26.2% | |
| Median Sales Price* | \$263,500 | \$293,000 | + 11.2% | \$240,000 | \$266,750 | + 11.1% | |
| Inventory of Homes for Sale | 42 | 27 | - 35.7% | | | | |
| Months Supply of Inventory | 1.6 | 1.0 | - 37.5% | | | | |
| Cumulative Days on Market Until Sale | 48 | 24 | - 50.0% | 45 | 36 | - 20.0% | |
| Percent of Original List Price Received* | 100.2% | 103.9% | + 3.7% | 100.1% | 101.3% | + 1.2% | |
| New Listings | 30 | 35 | + 16.7% | 139 | 163 | + 17.3% | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation





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