

# Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lunenburg

### Single-Family Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	11	17	+ 54.5%	60	61	+ 1.7%
Closed Sales	12	14	+ 16.7%	53	49	- 7.5%
Median Sales Price*	\$347,500	<b>\$405,000</b>	+ 16.5%	\$355,900	<b>\$413,000</b>	+ 16.0%
Inventory of Homes for Sale	28	8	- 71.4%	--	--	--
Months Supply of Inventory	1.9	0.6	- 68.4%	--	--	--
Cumulative Days on Market Until Sale	46	17	- 63.0%	85	30	- 64.7%
Percent of Original List Price Received*	99.1%	<b>104.0%</b>	+ 4.9%	96.0%	<b>103.5%</b>	+ 7.8%
New Listings	16	15	- 6.3%	68	63	- 7.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

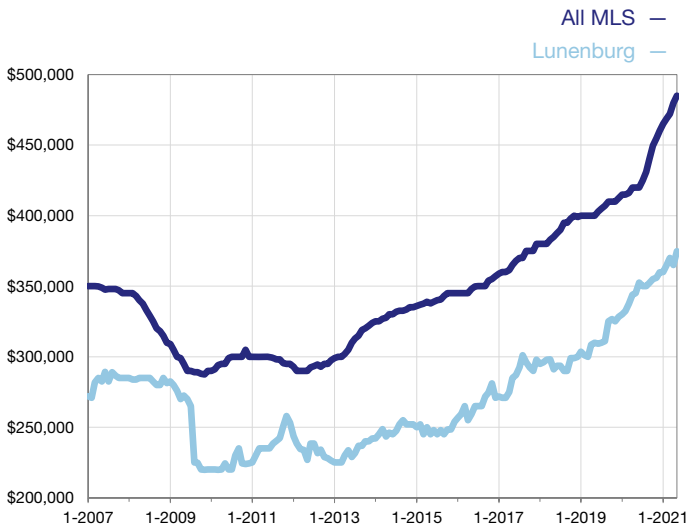
### Condominium Properties

Key Metrics	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
Pending Sales	3	1	- 66.7%	5	1	- 80.0%
Closed Sales	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	<b>\$0</b>	--	\$350,000	<b>\$359,900</b>	+ 2.8%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.7	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	27	85	+ 214.8%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	99.8%	<b>96.0%</b>	- 3.8%
New Listings	3	0	- 100.0%	7	1	- 85.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

