

# Local Market Update – May 2021

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## Orleans

### Single-Family Properties

| Key Metrics                              | May       |           |         | Year to Date |           |         |
|--|-----------|-----------|---------|--------------|-----------|---------|
|  | 2020      | 2021      | + / -   | 2020         | 2021      | + / -   |
| Pending Sales                            | 16        | 15        | - 6.3%  | 45           | 66        | + 46.7% |
| Closed Sales                             | 12        | 14        | + 16.7% | 42           | 53        | + 26.2% |
| Median Sales Price*                      | \$967,500 | \$986,000 | + 1.9%  | \$795,000    | \$900,000 | + 13.2% |
| Inventory of Homes for Sale              | 116       | 32        | - 72.4% | --           | --        | --      |
| Months Supply of Inventory               | 11.0      | 1.7       | - 84.5% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 168       | 39        | - 76.8% | 188          | 91        | - 51.6% |
| Percent of Original List Price Received* | 95.2%     | 102.7%    | + 7.9%  | 91.6%        | 99.0%     | + 8.1%  |
| New Listings                             | 26        | 23        | - 11.5% | 88           | 76        | - 13.6% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

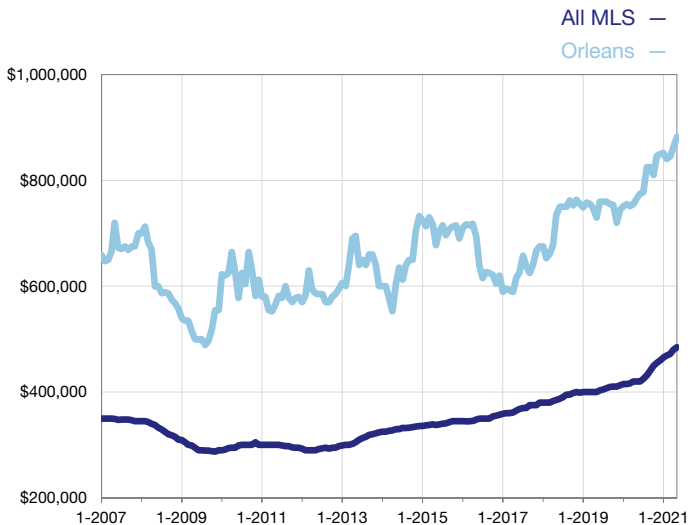
### Condominium Properties

| Key Metrics                              | May       |           |          | Year to Date |           |         |
|--|-----------|-----------|----------|--------------|-----------|---------|
|  | 2020      | 2021      | + / -    | 2020         | 2021      | + / -   |
| Pending Sales                            | 4         | 4         | 0.0%     | 15           | 18        | + 20.0% |
| Closed Sales                             | 4         | 2         | - 50.0%  | 16           | 15        | - 6.3%  |
| Median Sales Price*                      | \$352,500 | \$350,500 | - 0.6%   | \$304,500    | \$339,000 | + 11.3% |
| Inventory of Homes for Sale              | 7         | 4         | - 42.9%  | --           | --        | --      |
| Months Supply of Inventory               | 2.1       | 0.9       | - 57.1%  | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 105       | 6         | - 94.3%  | 100          | 67        | - 33.0% |
| Percent of Original List Price Received* | 94.2%     | 100.3%    | + 6.5%   | 96.5%        | 97.0%     | + 0.5%  |
| New Listings                             | 1         | 5         | + 400.0% | 12           | 15        | + 25.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

