

Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

| Key Metrics | May | | | Year to Date | | |
|------------------------------------------|-------------|--------------------|----------|--------------|--------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 15 | 26 | + 73.3% | 58 | 92 | + 58.6% |
| Closed Sales | 19 | 13 | - 31.6% | 49 | 56 | + 14.3% |
| Median Sales Price* | \$1,310,000 | \$2,825,000 | + 115.6% | \$1,600,000 | \$2,200,000 | + 37.5% |
| Inventory of Homes for Sale | 71 | 30 | - 57.7% | -- | -- | -- |
| Months Supply of Inventory | 5.4 | 2.0 | - 63.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 68 | 73 | + 7.4% | 102 | 98 | - 3.9% |
| Percent of Original List Price Received* | 93.1% | 100.3% | + 7.7% | 92.9% | 96.5% | + 3.9% |
| New Listings | 33 | 26 | - 21.2% | 112 | 108 | - 3.6% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

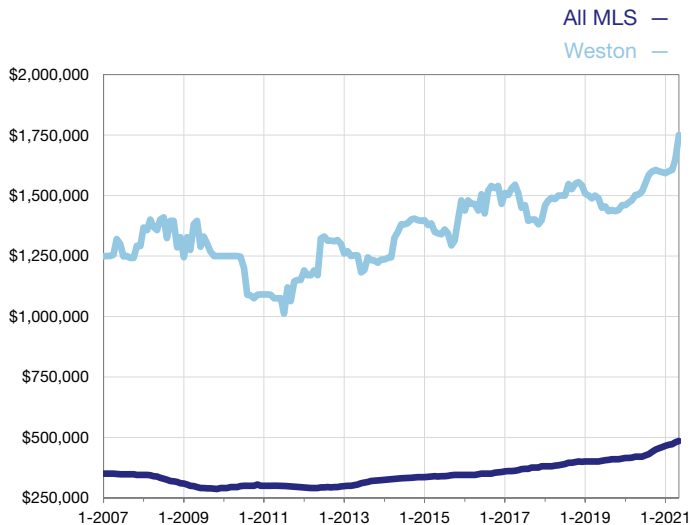
Condominium Properties

| Key Metrics | May | | | Year to Date | | |
|------------------------------------------|------|------------------|---------|--------------|------------------|----------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| Pending Sales | 2 | 1 | - 50.0% | 6 | 6 | 0.0% |
| Closed Sales | 0 | 2 | -- | 3 | 7 | + 133.3% |
| Median Sales Price* | \$0 | \$838,000 | -- | \$611,000 | \$600,000 | - 1.8% |
| Inventory of Homes for Sale | 5 | 1 | - 80.0% | -- | -- | -- |
| Months Supply of Inventory | 3.8 | 0.6 | - 84.2% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 37 | -- | 64 | 46 | - 28.1% |
| Percent of Original List Price Received* | 0.0% | 98.9% | -- | 95.4% | 96.7% | + 1.4% |
| New Listings | 3 | 1 | - 66.7% | 10 | 7 | - 30.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

