

# Local Market Update – January 2022

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## Grafton

### Single-Family Properties

| Key Metrics                              | January   |                  |         | Year to Date |                  |         |
|------------------------------------------|-----------|------------------|---------|--------------|------------------|---------|
|                                          | 2021      | 2022             | + / -   | 2021         | 2022             | + / -   |
| Pending Sales                            | 7         | 9                | + 28.6% | 7            | 9                | + 28.6% |
| Closed Sales                             | 11        | 14               | + 27.3% | 11           | 14               | + 27.3% |
| Median Sales Price*                      | \$500,000 | <b>\$462,500</b> | - 7.5%  | \$500,000    | <b>\$462,500</b> | - 7.5%  |
| Inventory of Homes for Sale              | 13        | 5                | - 61.5% | --           | --               | --      |
| Months Supply of Inventory               | 0.8       | 0.3              | - 62.5% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 28        | 34               | + 21.4% | 28           | 34               | + 21.4% |
| Percent of Original List Price Received* | 101.6%    | 99.8%            | - 1.8%  | 101.6%       | 99.8%            | - 1.8%  |
| New Listings                             | 8         | 8                | 0.0%    | 8            | 8                | 0.0%    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

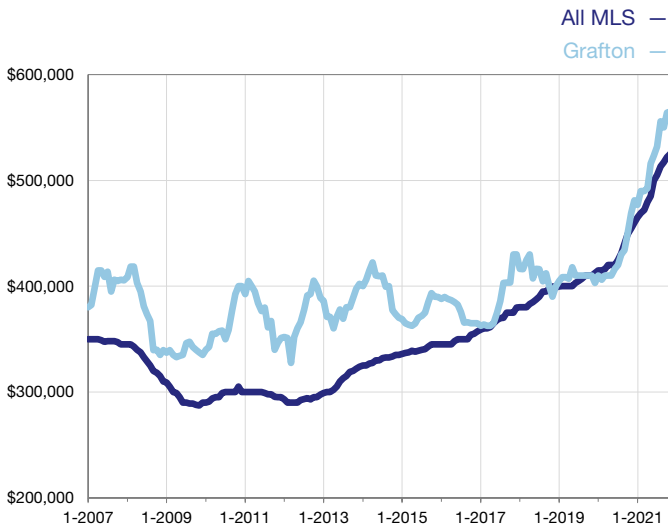
### Condominium Properties

| Key Metrics                              | January |                  |          | Year to Date |                  |          |
|------------------------------------------|---------|------------------|----------|--------------|------------------|----------|
|                                          | 2021    | 2022             | + / -    | 2021         | 2022             | + / -    |
| Pending Sales                            | 2       | 5                | + 150.0% | 2            | 5                | + 150.0% |
| Closed Sales                             | 0       | 3                | --       | 0            | 3                | --       |
| Median Sales Price*                      | \$0     | <b>\$335,000</b> | --       | \$0          | <b>\$335,000</b> | --       |
| Inventory of Homes for Sale              | 2       | 0                | - 100.0% | --           | --               | --       |
| Months Supply of Inventory               | 0.3     | 0.0              | - 100.0% | --           | --               | --       |
| Cumulative Days on Market Until Sale     | 0       | 14               | --       | 0            | 14               | --       |
| Percent of Original List Price Received* | 0.0%    | 108.7%           | --       | 0.0%         | 108.7%           | --       |
| New Listings                             | 1       | 5                | + 400.0% | 1            | 5                | + 400.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

