

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Chatham

Single-Family Properties

Key Metrics	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	24	14	- 41.7%	80	46	- 42.5%
Closed Sales	26	12	- 53.8%	74	46	- 37.8%
Median Sales Price*	\$1,237,500	\$1,669,772	+ 34.9%	\$1,240,000	\$1,150,000	- 7.3%
Inventory of Homes for Sale	39	24	- 38.5%	--	--	--
Months Supply of Inventory	1.3	1.3	0.0%	--	--	--
Cumulative Days on Market Until Sale	115	53	- 53.9%	140	46	- 67.1%
Percent of Original List Price Received*	96.2%	98.8%	+ 2.7%	95.4%	96.5%	+ 1.2%
New Listings	27	17	- 37.0%	62	47	- 24.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

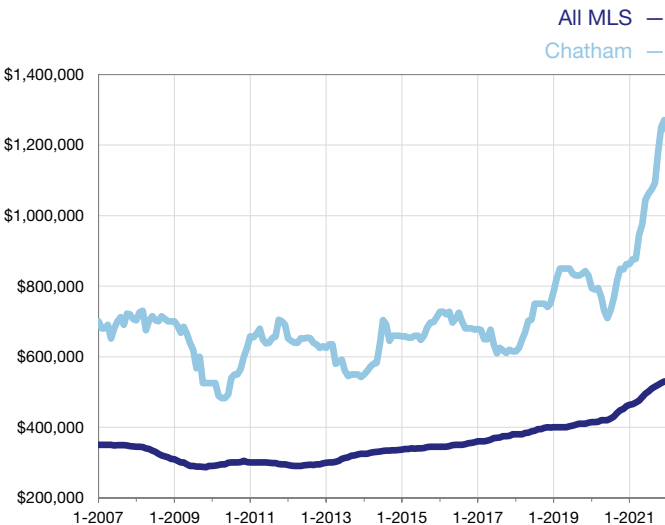
Condominium Properties

Key Metrics	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	4	2	- 50.0%	13	3	- 76.9%
Closed Sales	2	2	0.0%	7	6	- 14.3%
Median Sales Price*	\$295,000	\$555,000	+ 88.1%	\$360,000	\$500,000	+ 38.9%
Inventory of Homes for Sale	13	7	- 46.2%	--	--	--
Months Supply of Inventory	3.6	2.3	- 36.1%	--	--	--
Cumulative Days on Market Until Sale	7	70	+ 900.0%	110	126	+ 14.5%
Percent of Original List Price Received*	101.1%	92.7%	- 8.3%	96.3%	95.6%	- 0.7%
New Listings	4	3	- 25.0%	12	8	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

