

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lancaster

Single-Family Properties

Key Metrics	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	10	12	+ 20.0%	24	25	+ 4.2%
Closed Sales	3	6	+ 100.0%	20	20	0.0%
Median Sales Price*	\$389,900	\$424,750	+ 8.9%	\$394,900	\$433,750	+ 9.8%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	0.5	0.7	+ 40.0%	--	--	--
Cumulative Days on Market Until Sale	18	38	+ 111.1%	39	34	- 12.8%
Percent of Original List Price Received*	101.2%	97.7%	- 3.5%	99.4%	101.5%	+ 2.1%
New Listings	10	15	+ 50.0%	20	26	+ 30.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

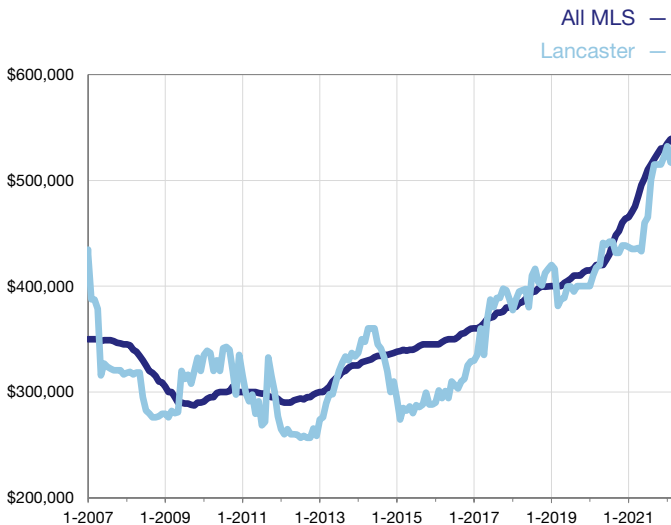
Condominium Properties

Key Metrics	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	0	0	--	0	5	--
Closed Sales	0	1	--	0	6	--
Median Sales Price*	\$0	\$414,500	--	\$0	\$383,125	--
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.2	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	16	--	0	27	--
Percent of Original List Price Received*	0.0%	109.1%	--	0.0%	103.6%	--
New Listings	2	0	- 100.0%	2	4	+ 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

