

Local Market Update – May 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	May			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	6	11	+ 83.3%	24	18	- 25.0%
Closed Sales	2	3	+ 50.0%	17	10	- 41.2%
Median Sales Price*	\$1,582,000	\$1,630,000	+ 3.0%	\$1,375,000	\$1,627,500	+ 18.4%
Inventory of Homes for Sale	10	5	- 50.0%	--	--	--
Months Supply of Inventory	2.0	1.0	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	11	14	+ 27.3%	65	28	- 56.9%
Percent of Original List Price Received*	99.3%	105.9%	+ 6.6%	100.7%	99.9%	- 0.8%
New Listings	8	12	+ 50.0%	28	22	- 21.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

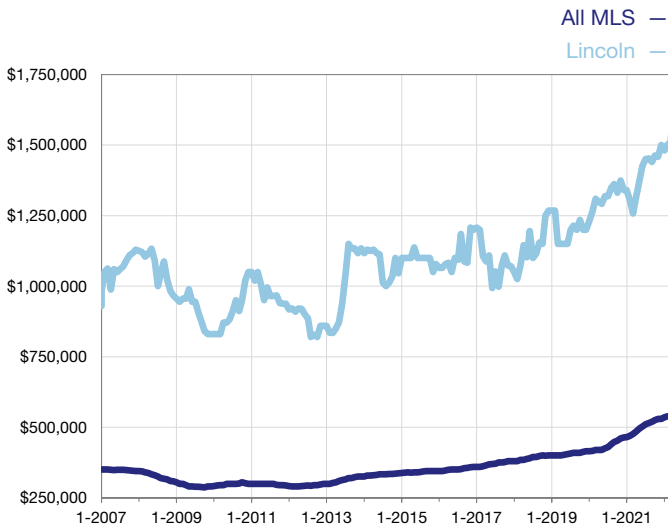
Condominium Properties

Key Metrics	May			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	2	1	- 50.0%	8	7	- 12.5%
Closed Sales	2	3	+ 50.0%	7	7	0.0%
Median Sales Price*	\$431,500	\$582,000	+ 34.9%	\$475,000	\$582,000	+ 22.5%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	1.8	0.4	- 77.8%	--	--	--
Cumulative Days on Market Until Sale	43	15	- 65.1%	57	22	- 61.4%
Percent of Original List Price Received*	94.8%	106.3%	+ 12.1%	95.7%	104.9%	+ 9.6%
New Listings	3	2	- 33.3%	9	7	- 22.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

