

# Local Market Update – June 2022

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## Mansfield

### Single-Family Properties

| Key Metrics                              | June      |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2021      | 2022             | + / -   | 2021         | 2022             | + / -   |
| Pending Sales                            | 18        | 16               | - 11.1% | 108          | 79               | - 26.9% |
| Closed Sales                             | 26        | 19               | - 26.9% | 104          | 66               | - 36.5% |
| Median Sales Price*                      | \$582,500 | <b>\$700,000</b> | + 20.2% | \$552,500    | <b>\$658,750</b> | + 19.2% |
| Inventory of Homes for Sale              | 15        | 8                | - 46.7% | --           | --               | --      |
| Months Supply of Inventory               | 0.8       | <b>0.6</b>       | - 25.0% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 22        | <b>13</b>        | - 40.9% | 22           | <b>20</b>        | - 9.1%  |
| Percent of Original List Price Received* | 103.1%    | <b>106.3%</b>    | + 3.1%  | 102.6%       | <b>104.4%</b>    | + 1.8%  |
| New Listings                             | 25        | 19               | - 24.0% | 119          | 84               | - 29.4% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

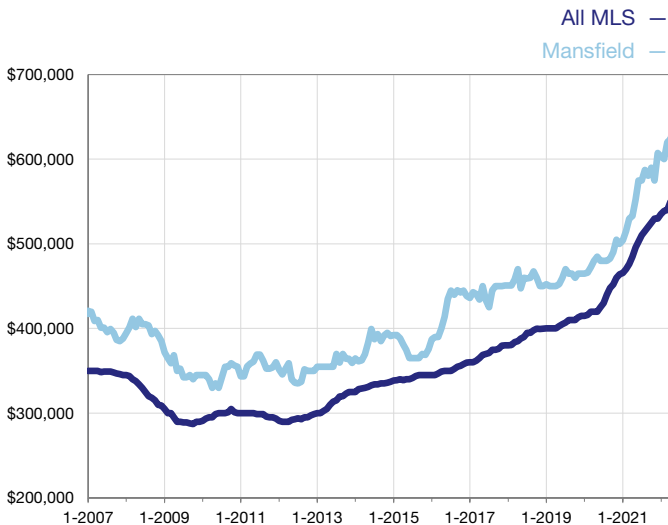
### Condominium Properties

| Key Metrics                              | June      |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2021      | 2022             | + / -    | 2021         | 2022             | + / -   |
| Pending Sales                            | 6         | 5                | - 16.7%  | 29           | 36               | + 24.1% |
| Closed Sales                             | 5         | 5                | 0.0%     | 29           | 35               | + 20.7% |
| Median Sales Price*                      | \$305,000 | <b>\$320,888</b> | + 5.2%   | \$305,000    | <b>\$285,000</b> | - 6.6%  |
| Inventory of Homes for Sale              | 6         | 2                | - 66.7%  | --           | --               | --      |
| Months Supply of Inventory               | 1.2       | <b>0.3</b>       | - 75.0%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 9         | <b>26</b>        | + 188.9% | 23           | <b>14</b>        | - 39.1% |
| Percent of Original List Price Received* | 106.3%    | <b>104.0%</b>    | - 2.2%   | 100.9%       | <b>106.0%</b>    | + 5.1%  |
| New Listings                             | 11        | 4                | - 63.6%  | 35           | 36               | + 2.9%  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

