

Local Market Update – July 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	July			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	2	3	+ 50.0%	36	26	- 27.8%
Closed Sales	13	4	- 69.2%	34	25	- 26.5%
Median Sales Price*	\$1,462,500	\$1,851,000	+ 26.6%	\$1,440,500	\$1,800,000	+ 25.0%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--
Cumulative Days on Market Until Sale	80	13	- 83.8%	65	19	- 70.8%
Percent of Original List Price Received*	103.8%	113.6%	+ 9.4%	103.9%	105.6%	+ 1.6%
New Listings	3	4	+ 33.3%	40	32	- 20.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

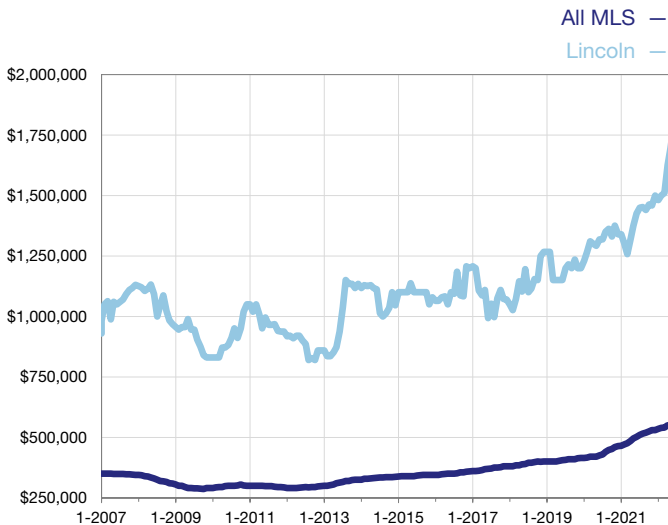
Condominium Properties

Key Metrics	July			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	0	0	--	16	10	- 37.5%
Closed Sales	7	1	- 85.7%	15	9	- 40.0%
Median Sales Price*	\$585,000	\$760,000	+ 29.9%	\$535,000	\$735,000	+ 37.4%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	46	9	- 80.4%	49	20	- 59.2%
Percent of Original List Price Received*	107.0%	111.9%	+ 4.6%	101.2%	105.4%	+ 4.2%
New Listings	1	0	- 100.0%	15	10	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

