

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	3	3	0.0%	34	32	- 5.9%
Closed Sales	1	2	+ 100.0%	34	32	- 5.9%
Median Sales Price*	\$307,500	\$254,500	- 17.2%	\$262,950	\$272,500	+ 3.6%
Inventory of Homes for Sale	19	9	- 52.6%	--	--	--
Months Supply of Inventory	4.8	2.2	- 54.2%	--	--	--
Cumulative Days on Market Until Sale	75	72	- 4.0%	91	97	+ 6.6%
Percent of Original List Price Received*	103.4%	103.4%	0.0%	98.6%	101.3%	+ 2.7%
New Listings	3	3	0.0%	51	37	- 27.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

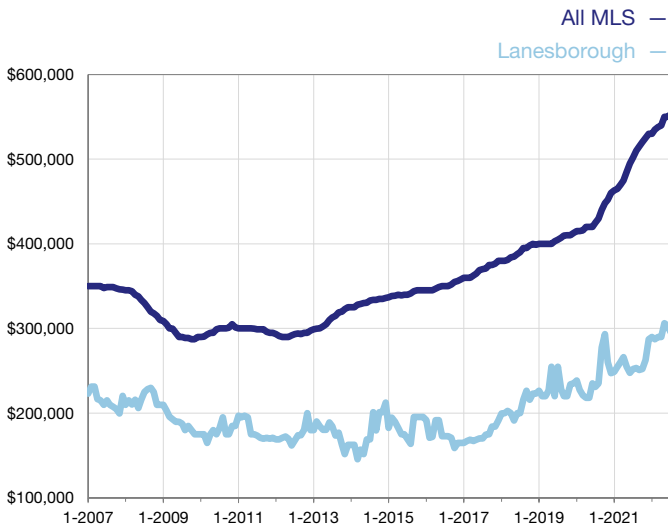
Condominium Properties

Key Metrics	September			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	0	0	--	2	2	0.0%
Closed Sales	1	0	- 100.0%	2	3	+ 50.0%
Median Sales Price*	\$132,000	\$0	- 100.0%	\$114,950	\$129,900	+ 13.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	87	0	- 100.0%	59	68	+ 15.3%
Percent of Original List Price Received*	110.1%	0.0%	- 100.0%	105.0%	98.7%	- 6.0%
New Listings	0	0	--	2	2	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

