

Local Market Update – November 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	November			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	9	3	- 66.7%	87	52	- 40.2%
Closed Sales	7	6	- 14.3%	75	47	- 37.3%
Median Sales Price*	\$1,125,000	\$1,272,500	+ 13.1%	\$1,200,000	\$1,325,000	+ 10.4%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--
Cumulative Days on Market Until Sale	28	33	+ 17.9%	30	29	- 3.3%
Percent of Original List Price Received*	109.4%	98.8%	- 9.7%	107.4%	104.7%	- 2.5%
New Listings	5	3	- 40.0%	98	60	- 38.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

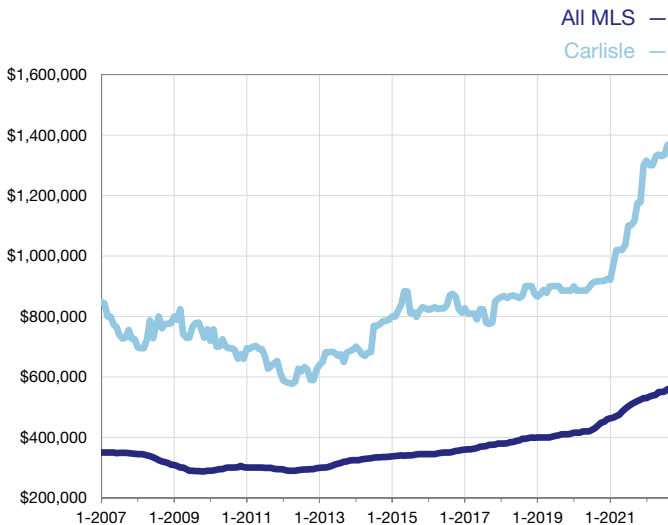
Condominium Properties

Key Metrics	November			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	3	0	- 100.0%	10	2	- 80.0%
Closed Sales	1	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$701,000	\$0	- 100.0%	\$850,500	\$952,500	+ 12.0%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.2	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	4	0	- 100.0%	10	18	+ 80.0%
Percent of Original List Price Received*	118.4%	0.0%	- 100.0%	112.1%	100.8%	- 10.1%
New Listings	0	0	--	10	3	- 70.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

