

Local Market Update – November 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	November			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	5	5	0.0%	55	41	- 25.5%
Closed Sales	6	3	- 50.0%	53	37	- 30.2%
Median Sales Price*	\$1,855,000	\$1,220,000	- 34.2%	\$1,462,500	\$1,697,000	+ 16.0%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	1.1	2.0	+ 81.8%	--	--	--
Cumulative Days on Market Until Sale	26	13	- 50.0%	57	23	- 59.6%
Percent of Original List Price Received*	103.8%	108.2%	+ 4.2%	103.5%	104.6%	+ 1.1%
New Listings	3	3	0.0%	60	49	- 18.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

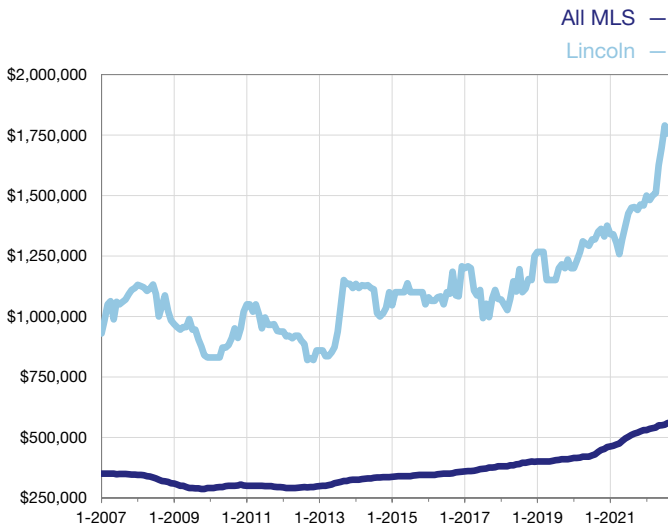
Condominium Properties

Key Metrics	November			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	2	2	0.0%	24	12	- 50.0%
Closed Sales	3	1	- 66.7%	23	12	- 47.8%
Median Sales Price*	\$560,000	\$795,000	+ 42.0%	\$535,000	\$658,500	+ 23.1%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.4	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	17	19	+ 11.8%	41	21	- 48.8%
Percent of Original List Price Received*	108.4%	100.0%	- 7.7%	103.0%	103.7%	+ 0.7%
New Listings	2	0	- 100.0%	24	12	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

