

Local Market Update – November 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Mansfield

Single-Family Properties

| Key Metrics | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 16 | 21 | + 31.3% | 175 | 147 | - 16.0% |
| Closed Sales | 15 | 18 | + 20.0% | 183 | 140 | - 23.5% |
| Median Sales Price* | \$619,900 | \$607,751 | - 2.0% | \$575,000 | \$658,750 | + 14.6% |
| Inventory of Homes for Sale | 9 | 6 | - 33.3% | -- | -- | -- |
| Months Supply of Inventory | 0.6 | 0.5 | - 16.7% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 16 | 31 | + 93.8% | 21 | 22 | + 4.8% |
| Percent of Original List Price Received* | 103.4% | 99.5% | - 3.8% | 103.1% | 103.2% | + 0.1% |
| New Listings | 14 | 8 | - 42.9% | 186 | 154 | - 17.2% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

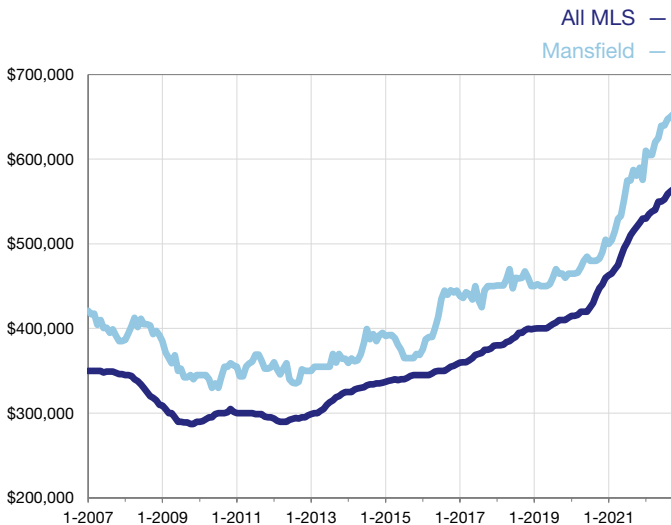
Condominium Properties

| Key Metrics | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 8 | 4 | - 50.0% | 66 | 61 | - 7.6% |
| Closed Sales | 7 | 4 | - 42.9% | 61 | 59 | - 3.3% |
| Median Sales Price* | \$350,000 | \$308,500 | - 11.9% | \$256,000 | \$298,500 | + 16.6% |
| Inventory of Homes for Sale | 2 | 1 | - 50.0% | -- | -- | -- |
| Months Supply of Inventory | 0.3 | 0.2 | - 33.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 16 | 12 | - 25.0% | 22 | 20 | - 9.1% |
| Percent of Original List Price Received* | 104.2% | 104.5% | + 0.3% | 102.0% | 104.8% | + 2.7% |
| New Listings | 5 | 1 | - 80.0% | 68 | 61 | - 10.3% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

