## **Townsend**

| Single-Family Properties                 | November  |           |         | Year to Date |           |         |
|--|-----------|-----------|---------|--------------|-----------|---------|
| Key Metrics                              | 2021      | 2022      | +/-     | 2021         | 2022      | +/-     |
| Pending Sales                            | 9         | 6         | - 33.3% | 116          | 100       | - 13.8% |
| Closed Sales                             | 17        | 3         | - 82.4% | 112          | 105       | - 6.3%  |
| Median Sales Price*                      | \$390,000 | \$540,000 | + 38.5% | \$410,000    | \$450,000 | + 9.8%  |
| Inventory of Homes for Sale              | 18        | 8         | - 55.6% |              |           |         |
| Months Supply of Inventory               | 1.7       | 0.9       | - 47.1% |              |           |         |
| Cumulative Days on Market Until Sale     | 30        | 34        | + 13.3% | 26           | 30        | + 15.4% |
| Percent of Original List Price Received* | 103.0%    | 102.5%    | - 0.5%  | 104.8%       | 102.4%    | - 2.3%  |
| New Listings                             | 15        | 7         | - 53.3% | 138          | 105       | - 23.9% |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | November  |           |          | Year to Date |           |         |
|--|-----------|-----------|----------|--------------|-----------|---------|
| Key Metrics                              | 2021      | 2022      | +/-      | 2021         | 2022      | +/-     |
| Pending Sales                            | 3         | 0         | - 100.0% | 15           | 9         | - 40.0% |
| Closed Sales                             | 2         | 1         | - 50.0%  | 14           | 8         | - 42.9% |
| Median Sales Price*                      | \$100,500 | \$265,000 | + 163.7% | \$102,500    | \$125,000 | + 22.0% |
| Inventory of Homes for Sale              | 1         | 0         | - 100.0% |              |           |         |
| Months Supply of Inventory               | 0.6       | 0.0       | - 100.0% |              |           |         |
| Cumulative Days on Market Until Sale     | 18        | 32        | + 77.8%  | 23           | 12        | - 47.8% |
| Percent of Original List Price Received* | 99.5%     | 92.0%     | - 7.5%   | 98.6%        | 99.5%     | + 0.9%  |
| New Listings                             | 3         | 0         | - 100.0% | 16           | 9         | - 43.8% |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation



