West Newbury

Single-Family Properties	November			Year to Date		
Key Metrics	2021	2022	+/-	2021	2022	+/-
Pending Sales	5	3	- 40.0%	58	35	- 39.7%
Closed Sales	8	5	- 37.5%	62	35	- 43.5%
Median Sales Price*	\$757,000	\$874,000	+ 15.5%	\$810,000	\$810,000	0.0%
Inventory of Homes for Sale	3	5	+ 66.7%			
Months Supply of Inventory	0.5	1.4	+ 180.0%			
Cumulative Days on Market Until Sale	37	75	+ 102.7%	39	31	- 20.5%
Percent of Original List Price Received*	100.0%	90.5%	- 9.5%	102.9%	102.3%	- 0.6%
New Listings	5	3	- 40.0%	62	57	- 8.1%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
Key Metrics	2021	2022	+/-	2021	2022	+/-
Pending Sales	1	0	- 100.0%	7	5	- 28.6%
Closed Sales	0	0		9	5	- 44.4%
Median Sales Price*	\$0	\$0		\$700,000	\$775,000	+ 10.7%
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	0.6	0.0	- 100.0%			
Cumulative Days on Market Until Sale	0	0		30	19	- 36.7%
Percent of Original List Price Received*	0.0%	0.0%		100.4%	102.7%	+ 2.3%
New Listings	1	0	- 100.0%	9	5	- 44.4%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



