

# Local Market Update – March 2023

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## Easton

### Single-Family Properties

| Key Metrics                              | March     |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -   | 2022         | 2023             | + / -   |
| Pending Sales                            | 17        | 11               | - 35.3% | 43           | 31               | - 27.9% |
| Closed Sales                             | 20        | 13               | - 35.0% | 56           | 31               | - 44.6% |
| Median Sales Price*                      | \$635,000 | <b>\$625,000</b> | - 1.6%  | \$632,500    | <b>\$630,000</b> | - 0.4%  |
| Inventory of Homes for Sale              | 22        | 19               | - 13.6% | --           | --               | --      |
| Months Supply of Inventory               | 1.1       | 1.2              | + 9.1%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 28        | 47               | + 67.9% | 33           | 49               | + 48.5% |
| Percent of Original List Price Received* | 103.6%    | <b>98.2%</b>     | - 5.2%  | 101.1%       | <b>97.5%</b>     | - 3.6%  |
| New Listings                             | 23        | 14               | - 39.1% | 55           | 39               | - 29.1% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

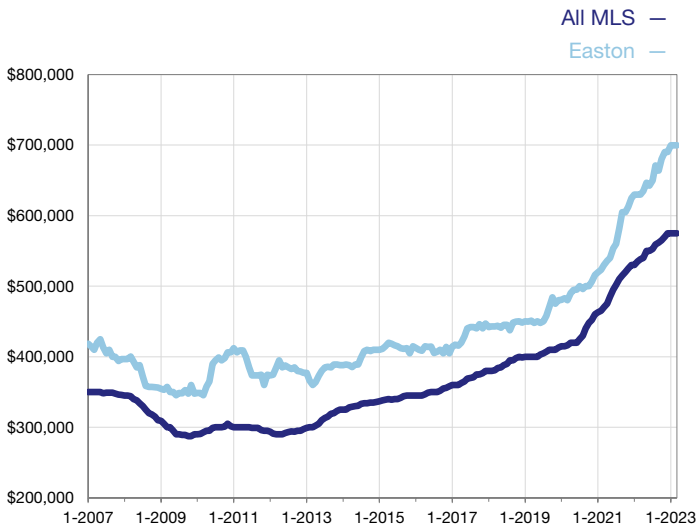
### Condominium Properties

| Key Metrics                              | March     |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -   | 2022         | 2023             | + / -   |
| Pending Sales                            | 10        | 7                | - 30.0% | 18           | 19               | + 5.6%  |
| Closed Sales                             | 7         | 6                | - 14.3% | 17           | 17               | 0.0%    |
| Median Sales Price*                      | \$355,000 | <b>\$335,000</b> | - 5.6%  | \$345,000    | <b>\$325,000</b> | - 5.8%  |
| Inventory of Homes for Sale              | 8         | 6                | - 25.0% | --           | --               | --      |
| Months Supply of Inventory               | 0.9       | 0.8              | - 11.1% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 20        | 27               | + 35.0% | 30           | 36               | + 20.0% |
| Percent of Original List Price Received* | 101.3%    | <b>102.7%</b>    | + 1.4%  | 102.3%       | <b>99.1%</b>     | - 3.1%  |
| New Listings                             | 8         | 5                | - 37.5% | 21           | 21               | 0.0%    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

