

Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Salisbury

Single-Family Properties

Key Metrics	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	2	- 33.3%	6	9	+ 50.0%
Closed Sales	2	2	0.0%	10	7	- 30.0%
Median Sales Price*	\$530,500	\$595,000	+ 12.2%	\$526,250	\$491,000	- 6.7%
Inventory of Homes for Sale	10	7	- 30.0%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--
Cumulative Days on Market Until Sale	12	79	+ 558.3%	56	59	+ 5.4%
Percent of Original List Price Received*	100.4%	88.1%	- 12.3%	98.6%	96.7%	- 1.9%
New Listings	10	3	- 70.0%	12	14	+ 16.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

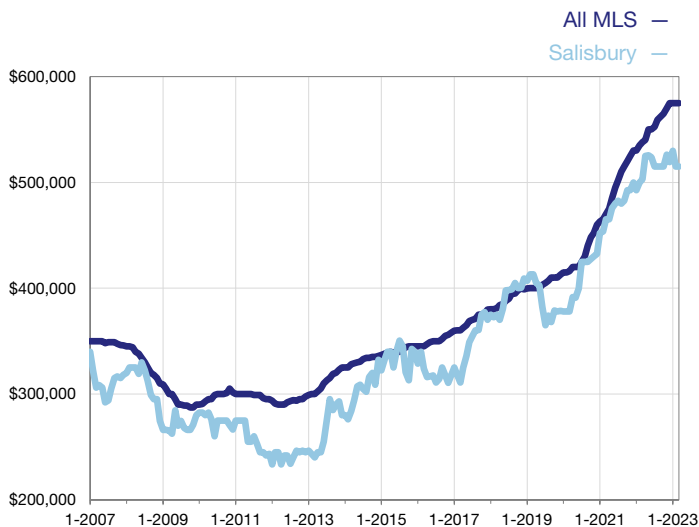
Condominium Properties

Key Metrics	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	5	4	- 20.0%	15	12	- 20.0%
Closed Sales	3	5	+ 66.7%	12	12	0.0%
Median Sales Price*	\$433,000	\$580,000	+ 33.9%	\$444,900	\$497,450	+ 11.8%
Inventory of Homes for Sale	10	10	0.0%	--	--	--
Months Supply of Inventory	1.9	3.0	+ 57.9%	--	--	--
Cumulative Days on Market Until Sale	58	88	+ 51.7%	38	77	+ 102.6%
Percent of Original List Price Received*	99.5%	104.5%	+ 5.0%	101.0%	99.1%	- 1.9%
New Listings	6	7	+ 16.7%	15	15	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

