

Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

Key Metrics	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	19	15	- 21.1%	33	30	- 9.1%
Closed Sales	11	9	- 18.2%	22	22	0.0%
Median Sales Price*	\$2,195,000	\$1,500,000	- 31.7%	\$2,600,000	\$1,727,500	- 33.6%
Inventory of Homes for Sale	29	39	+ 34.5%	--	--	--
Months Supply of Inventory	2.1	3.6	+ 71.4%	--	--	--
Cumulative Days on Market Until Sale	58	59	+ 1.7%	90	111	+ 23.3%
Percent of Original List Price Received*	102.9%	97.0%	- 5.7%	98.9%	92.7%	- 6.3%
New Listings	26	30	+ 15.4%	50	56	+ 12.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

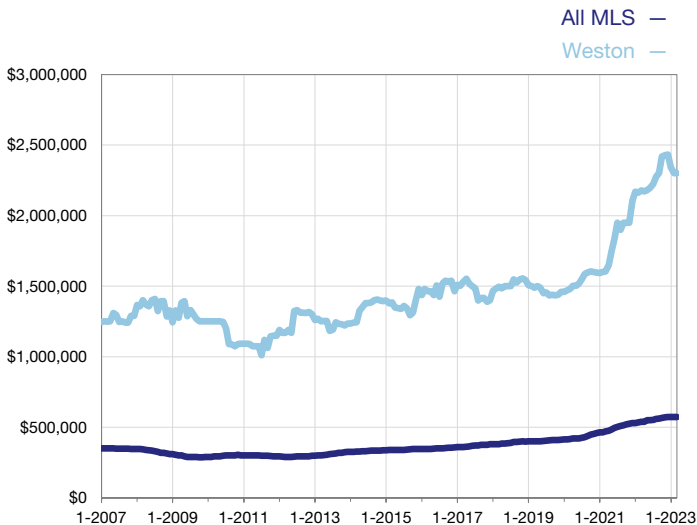
Condominium Properties

Key Metrics	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	0	- 100.0%	3	8	+ 166.7%
Closed Sales	0	2	--	0	5	--
Median Sales Price*	\$0	\$667,500	--	\$0	\$687,500	--
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--
Months Supply of Inventory	4.4	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	18	--	0	59	--
Percent of Original List Price Received*	0.0%	101.8%	--	0.0%	97.1%	--
New Listings	4	0	- 100.0%	10	8	- 20.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

