

# Local Market Update – April 2023

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## Greenfield

### Single-Family Properties

| Key Metrics                              | April     |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -   | 2022         | 2023             | + / -   |
| Pending Sales                            | 17        | 15               | - 11.8% | 36           | 31               | - 13.9% |
| Closed Sales                             | 11        | 8                | - 27.3% | 27           | 27               | 0.0%    |
| Median Sales Price*                      | \$349,000 | <b>\$257,500</b> | - 26.2% | \$285,000    | <b>\$262,000</b> | - 8.1%  |
| Inventory of Homes for Sale              | 17        | 12               | - 29.4% | --           | --               | --      |
| Months Supply of Inventory               | 1.4       | 1.0              | - 28.6% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 34        | 44               | + 29.4% | 35           | 38               | + 8.6%  |
| Percent of Original List Price Received* | 105.7%    | 98.5%            | - 6.8%  | 104.2%       | 101.5%           | - 2.6%  |
| New Listings                             | 18        | 14               | - 22.2% | 44           | 31               | - 29.5% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

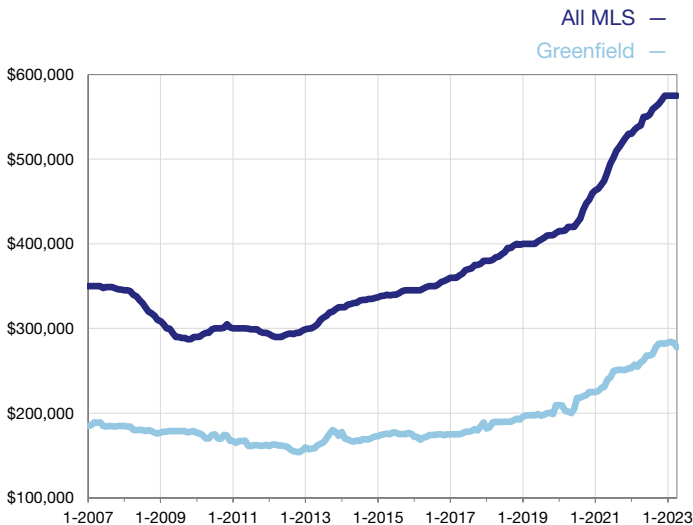
### Condominium Properties

| Key Metrics                              | April     |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -   |
| Pending Sales                            | 0         | 3                | --       | 4            | 5                | + 25.0% |
| Closed Sales                             | 1         | 2                | + 100.0% | 7            | 3                | - 57.1% |
| Median Sales Price*                      | \$223,722 | <b>\$272,500</b> | + 21.8%  | \$213,550    | <b>\$265,000</b> | + 24.1% |
| Inventory of Homes for Sale              | 2         | 1                | - 50.0%  | --           | --               | --      |
| Months Supply of Inventory               | 0.9       | 0.5              | - 44.4%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 23        | 21               | - 8.7%   | 20           | 16               | - 20.0% |
| Percent of Original List Price Received* | 111.9%    | 108.0%           | - 3.5%   | 103.5%       | 107.3%           | + 3.7%  |
| New Listings                             | 1         | 1                | 0.0%     | 6            | 6                | 0.0%    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

