

Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Haverhill

Single-Family Properties

| Key Metrics | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 42 | 28 | - 33.3% | 115 | 85 | - 26.1% |
| Closed Sales | 26 | 22 | - 15.4% | 100 | 73 | - 27.0% |
| Median Sales Price* | \$542,500 | \$532,500 | - 1.8% | \$496,000 | \$500,000 | + 0.8% |
| Inventory of Homes for Sale | 39 | 26 | - 33.3% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.0 | 0.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 27 | 29 | + 7.4% | 25 | 38 | + 52.0% |
| Percent of Original List Price Received* | 109.2% | 104.4% | - 4.4% | 105.6% | 99.8% | - 5.5% |
| New Listings | 55 | 29 | - 47.3% | 142 | 91 | - 35.9% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

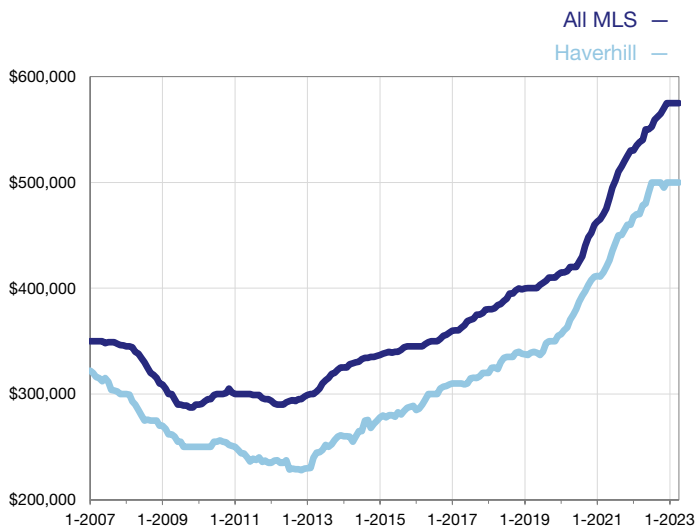
Condominium Properties

| Key Metrics | April | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 25 | 22 | - 12.0% | 82 | 67 | - 18.3% |
| Closed Sales | 17 | 16 | - 5.9% | 81 | 72 | - 11.1% |
| Median Sales Price* | \$330,000 | \$375,000 | + 13.6% | \$345,000 | \$355,000 | + 2.9% |
| Inventory of Homes for Sale | 21 | 10 | - 52.4% | -- | -- | -- |
| Months Supply of Inventory | 0.7 | 0.5 | - 28.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 12 | 19 | + 58.3% | 19 | 25 | + 31.6% |
| Percent of Original List Price Received* | 106.1% | 105.0% | - 1.0% | 104.1% | 101.1% | - 2.9% |
| New Listings | 30 | 22 | - 26.7% | 93 | 71 | - 23.7% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

