

# Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lincoln

### Single-Family Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	5	4	- 20.0%	8	18	+ 125.0%
Closed Sales	1	3	+ 200.0%	7	13	+ 85.7%
Median Sales Price*	\$2,875,000	<b>\$2,400,000</b>	- 16.5%	\$1,520,000	<b>\$1,515,000</b>	- 0.3%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	1.2	<b>0.7</b>	- 41.7%	--	--	--
Cumulative Days on Market Until Sale	98	<b>91</b>	- 7.1%	34	<b>73</b>	+ 114.7%
Percent of Original List Price Received*	82.1%	<b>105.6%</b>	+ 28.6%	97.3%	<b>102.1%</b>	+ 4.9%
New Listings	5	6	+ 20.0%	10	18	+ 80.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

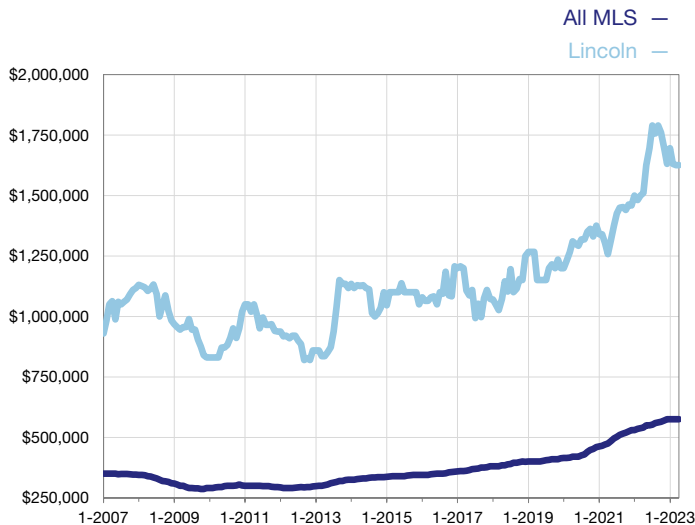
### Condominium Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	3	+ 50.0%	6	6	0.0%
Closed Sales	0	1	--	4	4	0.0%
Median Sales Price*	\$0	<b>\$575,000</b>	--	\$625,000	<b>\$496,750</b>	- 20.5%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	<b>0.6</b>	--	--	--	--
Cumulative Days on Market Until Sale	0	<b>49</b>	--	27	<b>37</b>	+ 37.0%
Percent of Original List Price Received*	0.0%	<b>97.6%</b>	--	103.9%	<b>98.0%</b>	- 5.7%
New Listings	1	2	+ 100.0%	5	6	+ 20.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

